

UPPER PENINSULA ANIMAL WELFARE SHELTER

BOARD OF DIRECTORS MEETING

Monday, April 22, 2019 / 6 pm. / Community Room / Upper Peninsula Animal Welfare Shelter

Mission:

Our mission is to improve the quality of life and welfare for domestic animals and to provide a safe haven while finding lifelong homes for the animals in our care. We embrace the No Kill* philosophy, seeking to end the euthanasia of healthy and treatable animals.

Vision:

A community where there are no homeless, neglected or abused animals, and where everyone understands and practices the level of commitment and responsibility that pet guardianship entails.

Agenda

1. Call to Order/Attendance
2. Public Comment
3. Approval of Agenda
4. Mission Moment
5. Approval of Minutes
 - a. March 25 - Regular Meeting Minutes
 - b. March 25 - Closed Session Minutes
6. Unfinished Business
 - a. New Shelter Construction update
7. New Business
 - a. 2018 Financial Audit - Makela Toutant Hill & Nardi
 - b. Report & Recommendation from Board Development - Austin Loehr for Board Seat
 - c. Authorization to Issue Citations for Chocolay Township Police Department
 - d. Proposal for storage building
8. Communications
9. President's Report
10. Treasurer's Report
11. Capital Campaign Manager's Report
12. Shelter Manager's Report
13. Committee Reports
 - a. Board Development Committee Report (Bob) - Report posted.
 - b. Finance Committee Report (Joan) - 3/28/19 minutes posted.
 - c. Fundraising Committee Report (Amber) - Report posted.
 - d. Strategic Planning Committee Report (Christian)

- e. Personnel Committee Report (Kathy) - No meeting
- f. Policy / Bylaw Committee Report (Colleen) - Report posted.
- g. Donor Development (Ad Hoc) (Reva)
- h. Community Room Plan (Ad Hoc) (Alex)

14. Public Comment

15. Board Comment

16. Closed Session

17. Open Session

18. Adjournment

Next Board Meeting Date: May 27, 2019

UPPER PENINSULA ANIMAL WELFARE SHELTER (UPAWS)
BOARD OF DIRECTORS MEETING
Monday, March 25, 2019
UPAWS - Conference Room

PRESENT: Kathy Leone, President, Dr. Scott Jandron, Vice-President, Joan Mulder, Treasurer, Colleen Whitehead, Secretary, Dr. Karen Duquette, Board Member, Jim Kinnunen, Board Member, Reva Laituri, Board Member, Alex Petrin, Board Member, Bob Stephenson, Board Member, Amber Talo, Board Member, Kori Tossava (Capital Campaign Manager), and Ryan Poupore (Shelter Manager)

ABSENT: Christian Verardi, Board Member (excused)

GUESTS: Lynn Andronis, Lori Burford (DNR), David Kalleo, Austin Loehr, Crystal Swanson

- 1) Call to Order/Attendance: Meeting called to order at 6:00 pm
- 2) Public Comment: None
- 3) Approval of Agenda: Motion made by Reva, seconded by Bob to accept the March Board Agenda. Motion passed with unanimous consent.
- 4) Mission Moment: None
- 5) Approval of Minutes:
 - a) February 26, 2019 Regular Board Meeting Minutes. Motion made by Joan, seconded by Scott, to approve the February 26th Regular meeting minutes as submitted. Motion passed with unanimous consent.
- 6) Unfinished Business:
 - a) DNR Shooting Range Discussion w/ Lori Burford, DNR: Lori Burford provided an overview of the status of the new shooting range being proposed within Sands Township. The DNR is working with Cliff's, there were conditions for approval placed by the Township; such as staffing (may use volunteers, could be seasonal), funding is only for development of the site, other areas of operations need additional funding. An environmental assessment and survey were completed, will need to relocate the road, will involve significant earth moving and additional funding to support. Sound testing was done when the previous site was evaluated. Currently looking for additional funding and possible changes to the shooting range configuration, the DNR is having on-going internal meetings to review, will be looking at additional design questions and sound testing this summer, possible construction to begin in the Fall, but may not start until early 2020, Fall 2020 is targeted start/open date.
Discussion: Bob asked about the topography, it is a flat area/parcel, Goose Lake access Road

would need to be moved, asked the direction of the shooting, it will be to the North. Scott asked about the sound testing studies, what will be done if there are problems with sound, will there be limits on the caliber used. Kathy asked about testing being done when 1) dogs are onsite at UPAWS, 2) have DNR at UPAWS onsite and 3) DNR and UPAWS staff at proposed shooting range location. Lori asked how will UPAWS articulate what the dog's response is, what does effected mean, the State forest land that is adjacent allows hunting. Kathy asked about the frequency of shots fired. Scott asked what would happen is UPAWS has stressed animals due to sound, gunshots are an issue, caliber restriction is an issue and an option that should be considered, can the type of gun used be restricted, can the berms be raised if there are issues. Lori stated that the side berms are 10 feet, end berms are 20 feet. The structures will have an R38 insulation value. Colleen asked if the new proposed site was included in the past sound testing report – Lori responded yes it was. Joan stated that the sounds will not be an issue for the horses. Colleen requested that the DNR provided something in writing to UPAWS regarding the statements being made by Lori. Lori concerned about sound evaluation being subjective, what is the threshold that is a problem. Alex asked when the last sound test was completed, will there be cyclic rate restrictions, would automatic weapons be allowed. Lori stated that there are too many variables, will draft proposed sound testing plan. Amber stated that she is more concerned with more usage, shooting events, consistent shooting over longer periods of time, this will negatively impact the Dog Park and the community may be unwilling to use it, may need to consider adding additional berms. DNR stated that after additional sound testing is completed, they can provide a written report and outline steps with future actions, plan to address events, will look at discussion with UPAWS prior to events being held to coordinate scheduling. Reva stated that we need future assurances in writing if there is any expansion or changes to usage rules. Lori stated that there is currently no power at the location, will need to find funding. The shooting range will not be open in the winter, no ability to maintain the road. Lori will provide a letter to UPAWS regarding joint sound testing this Spring, outline steps if changes occur later, and steps to address if there are negative impacts to the animals. She will follow up via email with Kathy.

- b) Board Resolution to complete sale of 84 Snowfield Road property: Kathy reported that the net proceeds from the property sale will be \$3,600 but we will still need to pay the transfer tax. Andi Goriesky and Great Northern Title have both agreed to waive any fees. Motion made by Joan, seconded by Bob, to approve the Board Resolution as presented. Motion passed with unanimous consent.
- c) Dog Park Group – request for Ad-Hoc Committee status: Amber presented a request by the Dog Park Group to be recognized by the Board as an Ad Hoc Committee. The change in status is requested due to the need to provide oversight authority to enable the group to submit recommendations to the Board in areas such as finalizing the Dog Park Agreement, arranging for winter maintenance and reviewing and approving overall structure requests. Joan stated that the fencing will be completed. Motion made by Joan, seconded by Scott, to create the Dog Park Ad-Hoc Committee as requested. Discussion followed. Bob asked if maintenance will be included for

the dog walking trails, Amber responded that No that would be the responsibility of shelter operations, Ann could possible coordinate staff and/or volunteers. The draft Waiver of Release needs to be reviewed, this Committee status will provide the authority to have it reviewed by legal counsel and to make a recommendation to the Board. Motion passed with unanimous consent.

- d) New Shelter Construction Update: Joan reported that there continue to be issues with the HVAC system. The duct coils are not working correctly, may need more fans, the air is not circulating. Kathy asked whether this would impact the warranty date, response was No the warranty date will be adjusted. This issue also has the potential to impact the AC during the summer months. Joan will continue to work with Ryan and Bromley Hall to address facility issues.

7) New Business:

- a) Memorandum of Understanding between UPAWS and Sasawin Safe Haven: Kori reviewed the proposed MOU. It has already been informally reviewed by staff and Sasawin staff. The MOU needs to be formalized for a grant opportunity; Kori has reviewed the current program relationship. Joan raised concerns with large animals, we cannot afford the cost of feeding, need to ensure no cost to UPAWS and that animals are tested before being placed at the facility. Kori stated that this language could be removed from the MOU. Joan responded that it could be allowed on a case-by-case basis but not at no-cost. Inconsistencies/contradictions in language were identified within the MOU for vaccinations. Formatting and language errors will be amended/corrected. Joan asked if Wim had reviewed, Kori stated that No, he had not reviewed it since it is an MOU and not a contract. Joan stated that it also needs to be reviewed for insurance purposes. Motion made by Bob, seconded by Joan, to approve the Memorandum of Understanding between UPAWS and Sasawin Safe Haven subject to the changes and amendments discussed and final approval by the Board. Motion passed with unanimous consent.
- b) Shelter Manager – Application to Host / Attend MI Pet Fund Alliance Conference: Ryan presented his request to host the MI Pet Fund Alliance Conference at UPAWS on May 8th and 9th and closing of the shelter to allow staff to attend, conference would be 1½ days, 2nd day could use volunteers for the ½ day. Discussion followed. The Board agreed that it was best to have all staff attend. The conference is capped at 10 people for both Wednesday and Thursday attendance. Can others be invited to attend? Generally they are not open to the public. Cost is \$600 for 10 people, \$20 per day per additional person. Joan asked about closing of the shelter, could volunteers be used for cleaning and adoptions, there may be issues with their ability to respond to questions. Will the shelter be open for accepting strays? Amber asked if they could switch being open late to another day that week or just close one day on Wednesday. Kathy asked about closing for the 2 days but utilize volunteers at the facility for animal care. \$680 is total possible cost. Motion made by Scott, seconded by Joan, to approve Ryan's request to host the MI Pet Fund Alliance Conference at UPAWS on May 8th and 9th. Motion passed with 9 "Yes" votes and 1 "Abstention" (Reva).

- c) Shelter Manager request to close to the public May 8th and 9th for MI Pet Fund Alliance Conference: Motion made by Amber, seconded by Bob, to approve Ryan's request for closing of the shelter to allow staff to attend the MI Pet Fund Alliance Conference with the conditions of utilizing volunteers and adding an extra late open day during the week. Motion passed with unanimous consent.
- 8) Communications:
- a) Colleen reported that the UPAWS website now includes a link to the monthly Board packet information.
 - b) Bob reported that Andi Goriesky has submitted a Board member application.
 - c) Kori reviewed the Thank You letters (and pictures) received by Aspen Ridge Elementary School.
- 9) President's Report: Report was provided and is attached.
- 10) Treasurer's Report: Reports submitted for approval for February 2019. Colleen requested Joan provide an overview of the budget status. Joan reported that they are working on re-classifying purchases, tighter budget due to no direct solicitation, and the donation from MBank helped with revenues. Motion to approve the February 2019 financial reports as submitted by Amber, seconded by Reva. Motion passed with unanimous consent.
- 11) Capital Campaign Manager's Report: Report was provided and is attached. Kori reviewed the Legacy Fundraising Budget documents. Joan noted differences in major donors and memorial bricks revenue. Kori stated that she would email Joan her background spreadsheets and go back and review receipt sheets. Kathy asked if Kori used the receipts sheets to identify which funds go to Legacy line item. Kori responded, yes they are reviewed, and gave an overview of her process. The incoming revenue process includes Kori, Reva, Joan and Lynn. Kori will clarify her numbers and get back to Joan. Joan stated that Quickbooks is accurate. Amber gave an update on the Troudt pledge status and that their naming opportunity was still pending. Joan stated that the numbers in Kori's report are not accurate and need to correspond to the Quickbooks report.
- 12) Shelter Manager's Report: Report was provided and is attached. Ryan shared that an offer had been made for Vet Assistant position; the individual accepted but then had to rescind their acceptance. 2 additional candidates are being considered, both are very interested in the position. Ryan will need to make a decision and make an offer. Colleen asked the status of the Volunteer Manual; it is being reviewed by Lori Reilly. Is there a timeline for completion, Ryan stated that it is difficult to pinpoint.
- i. Volunteer/Community Relations Coordinator's Report: Report was provided and is attached.
- 13) Committee Reports:

- a. Board Development Committee (Bob): Report Submitted. Bob provided an overview of pending Board member candidates. Asked the Board's preference for the nomination process. Joan and Amber stated that they would prefer to see all qualified candidates. Board went around and the consensus was in favor of seeing all eligible/qualified candidates.
- b. Finance Committee Report (Joan): No Report Submitted. Colleen asked about the status of the Endowment Trustees. Committee is working on the naming of the trustees. Wells Fargo account is not in the correct name; was not re-looked at with the UPAWS name change, working on resolving.
- c. Fundraising Committee Report (Amber): Report Submitted.
- d. Strategic Planning Committee Report (Christian): No Report Submitted.
- e. Personnel Committee Report (Kathy): Report Submitted.
- f. Policy / Bylaw Committee Report (Colleen): Report Submitted.
- g. Donor Development (Ad Hoc) (Reva): No Report Submitted.
- h. Conference Room (Ad Hoc) Committee (Alex): Alex gave verbal report. Working on the economic impact of renting the space (cost, food served), difficult to compare our space with other spaces, who is the target audience. Amber stated that other spaces usually charge an hourly rate based upon the audience, such as for birthday parties. Kori stated that she had done a comparable with other township halls.

14) Public Comment:

- a) D. Kallio, a member of the Sands Township Board, discussed the DNR presentation. Stated that during their presentation, the DNR ignored their comments, referred only to the shooting community, site selection based upon convenience, 1st site selected was denied. The next site selected is slightly better for the community but more impactful for UPAWS. Sound testing was done by a group out of Florida and was not done at the new proposed site. The Planning Commission had attached a number of conditions on approval such as ground water testing. He agrees with the concerns expressed by the Board. The question is whether the DNR is willing to spend the money on mitigation to address problems or concerns in the future.
- b) Bob asked if there was the possibility of the conditions being negotiated away, David responded Yes, that is a concern. Ontonagon has been identified as a possible inside shooting range using the same funding source. He suggested videotaping the sound testing. Don't underestimate the influence of UPAWS and community support.
- c) Lynn spoke to the sound testing and frequency versus volume (decibel). Their testing only focused on decibel. Also offended by DNR's use of the term "damaged" animals and the implication that UPAWS is anti-hunting if we are opposed to the shooting range.

15) Board Comment:

- a) Amber gave an update on the "Name a Beer" event on Friday. Catering is being provided by Border Grill.

16) Closed Session: Bob made the motion to go into Closed Session at 8:00 pm, seconded by Joan. Motion passed with unanimous consent. Discussion held on the status of the job search for the Executive Director position. Motion made by Amber to go back into Open Session at 8:41 pm, seconded by Joan. Unanimous consent.

17) Adjournment: Joan made the motion to adjourn, seconded by Amber. Meeting adjourned at 8:42 pm.

Next Meeting is April 22, 2019 at 6:00 pm at UPAWS – Community Room.

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Audited Financial Statements

UPPER PENINSULA ANIMAL WELFARE SHELTER

Years Ended December 31, 2018 and 2017

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Upper Peninsula Animal Welfare Shelter
Negaunee, Michigan

We have audited the accompanying financial statements of the Upper Peninsula Animal Welfare Shelter (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors
Upper Peninsula Animal Welfare Shelter

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Upper Peninsula Animal Welfare Shelter as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

May XX, 2019

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STATEMENTS OF FINANCIAL POSITION

UPPER PENINSULA ANIMAL WELFARE SHELTER

	December 31	
	2018	2017
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 497,230	\$ 1,173,518
Certificates of deposit		1,000,499
Accounts receivable	3,953	4,998
Pledges receivable, current portion	61,445	191,650
TOTAL CURRENT ASSETS	562,628	2,370,665
OTHER ASSETS		
Pledges receivable, non-current, net	49,041	48,465
Investments	212,052	228,183
Beneficial interest in assets held by the Marquette Community Foundation	95,125	106,557
Beneficial interest in trust	595,707	655,599
TOTAL OTHER ASSETS	951,925	1,038,804
PROPERTY, PLANT, AND EQUIPMENT		
Land	30,387	30,387
Buildings and improvements	188,544	188,544
Vehicles	21,643	21,643
Office and kennel furniture and equipment	89,112	20,683
Construction in progress	3,516,382	814,866
	3,846,068	1,076,123
Less accumulated depreciation	215,368	213,807
PROPERTY, PLANT, AND EQUIPMENT, NET	3,630,700	862,316
TOTAL ASSETS	\$ 5,145,253	\$ 4,271,785

See notes to financial statements.

	December 31	
	2018	2017
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 698,662	\$ 399,705
Accrued payroll and payroll taxes	11,530	9,429
Accrued benefits	6,563	4,805
Note payable, current portion	25,761	
TOTAL CURRENT LIABILITIES	742,516	413,939
LONG-TERM LIABILITIES		
Note payable	433,051	
Less current portion	(25,761)	
TOTAL LONG-TERM LIABILITIES	407,290	0
TOTAL LIABILITIES	1,149,806	413,939
NET ASSETS		
Without donor restrictions		
Designated		1,247,183
Undesignated	2,953,035	1,042,292
TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS	2,953,035	2,289,475
With donor restrictions	1,042,412	1,568,371
TOTAL NET ASSETS	3,995,447	3,857,846
TOTAL LIABILITIES AND NET ASSETS	\$ 5,145,253	\$ 4,271,785

See notes to financial statements.

STATEMENT OF ACTIVITIES

UPPER PENINSULA ANIMAL WELFARE SHELTER

Year Ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Shelter revenue	\$ 89,672		\$ 89,672
Direct public support	291,316	\$ 184,722	476,038
Revenues from fundraising events and special projects	142,730		142,730
Governmental contracted services	9,407		9,407
Grants	28,890		28,890
Donated services, materials, and facility	73,164		73,164
Interest and dividends	6,455		6,455
Distribution of earnings from Marquette Community Foundation - Reider Fund	5,897		5,897
Change in value of beneficial interest in assets held by Marquette Community Foundation	(8,389)		(8,389)
Change in beneficial interest in Dixon trust		(24,300)	(24,300)
Investment return, net		(11,131)	(11,131)
Resale items, net of related cost of \$14,473	3,276		3,276
Other	3,729		3,729
Net assets released from restrictions	675,250	(675,250)	0
TOTAL SUPPORT AND REVENUE	1,321,397	(525,959)	795,438
EXPENSES			
Program services	429,437		429,437
Supporting services:			
Management and general	80,153		80,153
Fundraising	148,247		148,247
TOTAL SUPPORTING SERVICES	228,400	0	228,400
TOTAL EXPENSES	657,837	0	657,837
CHANGE IN NET ASSETS	663,560	(525,959)	137,601
Net assets at beginning of year	2,289,475	1,568,371	3,857,846
NET ASSETS AT END OF YEAR	\$ 2,953,035	\$ 1,042,412	\$ 3,995,447

See notes to financial statements.

STATEMENT OF ACTIVITIES

UPPER PENINSULA ANIMAL WELFARE SHELTER

Year Ended December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Shelter revenue	\$ 97,704		\$ 97,704
Direct public support	250,078	\$ 566,517	816,595
Bequests	5,404		5,404
Revenues from fundraising events and special projects	165,170		165,170
Governmental contracted services	10,829		10,829
Grants	6,355		6,355
Donated services, materials, and facility	46,365		46,365
Interest and dividends	6,658		6,658
Distribution of earnings from Marquette Community Foundation - Reider Fund	5,250		5,250
Change in value of beneficial interest in assets held by Marquette Community Foundation	13,631		13,631
Change in beneficial interest in Dixon trust		72,342	72,342
Investment return, net		24,963	24,963
Resale items, net of related cost of \$10,847	10,169		10,169
Other	2,325		2,325
Net assets released from restrictions	829,625	(829,625)	0
TOTAL SUPPORT AND REVENUE	1,449,563	(165,803)	1,283,760
EXPENSES			
Program services	421,252		421,252
Supporting services:			
Management and general	64,869		64,869
Fundraising	102,010		102,010
TOTAL SUPPORTING SERVICES	166,879	0	166,879
TOTAL EXPENSES	588,131	0	588,131
CHANGE IN NET ASSETS	861,432	(165,803)	695,629
Net assets at beginning of year	1,428,043	1,734,174	3,162,217
NET ASSETS AT END OF YEAR	\$ 2,289,475	\$ 1,568,371	\$ 3,857,846

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

UPPER PENINSULA ANIMAL WELFARE SHELTER

Year Ended December 31, 2018

	Program Services	Management and General	Fundraising	Total Expenses
Payroll expenses	\$ 212,922	\$ 27,200	\$ 50,000	\$ 290,122
Veterinary and medical supplies	121,953			121,953
Food for animals	5,387			5,387
Animal equipment	2,090			2,090
Utilities	9,456	498		9,954
Insurance	3,432	191	191	3,814
Custodial supplies/service	9,656			9,656
Office supplies	3,833	213	213	4,259
Repairs and maintenance	3,547			3,547
Travel/Vehicle expenses	2,487			2,487
Publication expenses	19,263			19,263
Community awareness	9,536			9,536
Conferences	1,898			1,898
Donated materials	19,020			19,020
Professional fees, including donated services		35,407		35,407
Fundraising events and projects			97,328	97,328
Dog license expense	184			184
Depreciation	1,172	390		1,562
Interest expense		6,709		6,709
Volunteer program		1,112		1,112
Merchant fees	3,601	1,029	515	5,145
Miscellaneous		7,404		7,404
TOTAL FUNCTIONAL EXPENSES	\$ 429,437	\$ 80,153	\$ 148,247	\$ 657,837

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

UPPER PENINSULA ANIMAL WELFARE SHELTER

Year Ended December 31, 2017

	Program Services	Management and General	Fundraising	Total Expenses
Payroll expenses	\$ 198,556	\$ 27,200	\$ 50,000	\$ 275,756
Veterinary and medical supplies	124,154			124,154
Food for animals	5,531			5,531
Animal equipment	1,821			1,821
Utilities	8,879	468		9,347
Insurance	4,471	248	248	4,967
Custodial supplies/service	10,272			10,272
Office supplies	3,132	174	174	3,480
Repairs and maintenance	4,457			4,457
Travel/Vehicle expenses	4,235			4,235
Publication expenses	13,602			13,602
Community awareness	7,331			7,331
Conferences	3,032			3,032
Donated materials	25,645			25,645
Professional fees, including donated services		28,655		28,655
Fundraising events and projects			51,194	51,194
Dog license expense	68			68
Depreciation	3,307	1,103		4,410
Volunteer program		948		948
Bank fees	2,759	788	394	3,941
Miscellaneous		5,285		5,285
TOTAL FUNCTIONAL EXPENSES	\$ 421,252	\$ 64,869	\$ 102,010	\$ 588,131

See notes to financial statements.

STATEMENTS OF CASH FLOWS

UPPER PENINSULA ANIMAL WELFARE SHELTER

	Year Ended December 31	
	2018	2017
CASH FLOWS PROVIDED (USED) BY		
OPERATING ACTIVITIES		
Change in net assets	\$ 137,601	\$ 695,629
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	1,562	4,410
Interest income capitalized to certificates of deposit	(4,883)	(4,499)
(Appreciation) depreciation in fair value of endowment fund investments	14,585	(22,543)
Change in beneficial interest in assets held by the Marquette Community Foundation, net of distributions	11,432	(10,577)
Change in beneficial interest in Dixon trust, net of distributions	59,892	(62,929)
Contributions restricted for long-term purposes	(178,512)	(561,724)
(Increase) Decrease in:		
Accounts receivable	1,045	(360)
Bequest receivable		3,000
Increase (Decrease) in:		
Accounts payable	7,190	(15,740)
Other current liabilities	3,859	(1,921)
NET CASH PROVIDED BY OPERATING ACTIVITIES	53,771	22,746
INVESTING ACTIVITIES		
Purchases of fixed assets	(2,478,179)	(426,615)
Redemption (Purchases) of certificates of deposit	1,005,382	(996,000)
Purchases of investment securities	(7,454)	(33,685)
Sales of investment securities	9,000	36,265
NET CASH USED BY INVESTING ACTIVITIES	(1,471,251)	(1,420,035)
FINANCING ACTIVITIES		
Proceeds from borrowing	433,051	
Proceeds from contributions restricted for long-term purposes	308,141	442,935
NET CASH PROVIDED BY FINANCING ACTIVITIES	741,192	442,935
NET DECREASE IN CASH AND CASH EQUIVALENTS	(676,288)	(954,354)
Cash and cash equivalents at beginning of year	1,173,518	2,127,872
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 497,230	\$ 1,173,518
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Construction in progress purchases accrued in accounts payable	\$ 680,018	\$ 388,251

See notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE A--DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Upper Peninsula Animal Welfare Shelter (Shelter) is a nonprofit organization whose purpose is to ensure the safety and protection of all animals. Services provided by the Shelter include care and shelter of stray animals, adoption service, neglect/cruelty referrals, lost and found service, humane education, and community awareness campaigns. The Shelter's main source of revenue is public contributions.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting.

Financial Statement Presentation

The Shelter reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction and net assets with donor restriction.

Net Assets Without Donor Restriction: Net assets that are not subject to or are no longer subject to donor-imposed stipulations. The Board of Directors may designate, from net assets without donor restrictions, funds for specified use.

Net Assets With Donor Restriction: Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenues are reported as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Cash and Cash Equivalents

Cash and cash equivalents consist of checking and savings accounts.

Certificates of Deposit

Certificates of deposit include short-term certificates with original maturities of four months or less.

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE A--DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--Continued

Receivables

Revenues earned but not received as of December 31 are recorded as accounts receivable on the balance sheet. In the opinion of management, a provision for doubtful accounts is not necessary because all significant amounts are generally collected within two months of the balance sheet date.

Pledges Receivable

Contributions are recognized when the donor makes an unconditional promise to give. When donor restrictions expire (i.e., when a stipulated time restriction ends or other restrictions are met), net assets with donor restrictions are reclassified to net assets without donor restrictions as "net assets released from restrictions" in the statement of activities. Pledges receivable that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The Shelter uses the allowance method to estimate uncollectible pledges receivable based on management's analysis of the pledges receivable outstanding.

Investments

Investments are carried at fair value. Realized and unrealized gains and losses are included in the statements of activities.

Land, Buildings, and Equipment

Fixed assets are obtained through purchase and donation. Purchased assets are recorded at cost and donated assets are recorded at their fair market value at the date of donation. Fixed assets are depreciated using the straight-line method over the projected life of the assets. Buildings and improvements are being depreciated over 30 years, new equipment over seven years, and used equipment over five years. The Shelter capitalizes all fixed assets valued greater than \$1,000.

Beneficial Interest in Trust

The Shelter is both the beneficiary of annual income distributions as well as the beneficiary of the remainder distribution of assets held in trust. As a practical expedient, the beneficial interest in trust is carried at fair value based on quoted market prices of the underlying investments. Changes in the fair value of the beneficial interest in trust are reflected in the net assets with donor restrictions class of net assets, due to the time restrictions of the distributions. Distributions from the trust are reflected as reductions in the beneficial interest in trust and reclassified from net assets with donor restrictions to net assets without donor restrictions.

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE A--DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--Continued

Donated Services and Materials

Contributed professional services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The amount of such donated services recorded and reflected in the accompanying financial statements was \$25,720 and \$20,720 for the years ended December 31, 2018 and 2017, respectively.

Contributions of tangible assets are recognized at fair market value when received. Donated goods are rarely resold by the Shelter and consist mainly of items used in shelter operations, such as food, supplies, and similar items. The Shelter recognized \$19,020 and \$25,645 of donated materials for the years ended December 31, 2018 and 2017, respectively. In addition, the Shelter received donated advertising from a local newspaper in the amount of \$28,424 and \$0 for the years ended December 31, 2018 and 2017, respectively.

Functional Allocation of Expenses

Expenses have been allocated between program services and supporting services (management and general and fundraising). Expenses that can be identified with program or supporting services are charged directly to the program or supporting service benefited. Other expenses which apply to more than one functional category have been allocated on various bases, as determined by management.

Use of Estimates

Preparation of the Shelter's financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of management's estimates. Actual results could differ from these estimates.

Subsequent Events

Subsequent events were evaluated through May XX, 2019, which is the date the financial statements were available to be issued.

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE A--DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--Continued

New Accounting Pronouncement: During the year ended December 31, 2018, the Shelter adopted the requirements of the Financial Accounting Standards Board's Accounting Standards Update No. 2016-14 - *Presentation of Financial Statements of Not-for-Profit Entities* (Update). This Update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return between not-for-profit entities.

A key change required by the Update is the net asset classes used in these financial statements. Amounts previously reported as unrestricted net assets are now reported as net assets without donor restrictions and amounts previously reported as temporarily restricted and permanently restricted net assets are now reported as net assets with donor restrictions. In addition, the Shelter has added a footnote on its liquidity.

These changes had the following effect on net assets at December 31, 2016:

	As Previously Presented	After Adoption of ASU 2016-14
Unrestricted net assets	\$ 1,451,546	
Temporarily restricted net assets	1,416,154	
Permanently restricted net assets	294,517	
Net assets without donor restrictions		\$ 1,428,043
Net assets with donor restrictions		1,734,174
TOTAL NET ASSETS	\$ 3,162,217	\$ 3,162,217

In addition, certain reclassifications have been made to the prior year's comparative information to conform to the presentation of the current year financial statements.

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE B--LIQUIDITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use within one year of December 31, 2018, comprise the following:

Cash and cash equivalents	\$ 497,230
Accounts receivable	3,953
Pledges receivable, current portion	61,445
Investments	212,052
Beneficial interest in assets held by the Marquette Community Foundation	95,125
Beneficial interest in Dixon Trust	595,707
	<u>1,465,512</u>
Less endowment investments	(212,052)
Less beneficial interest in assets held by the Marquette Community Foundation	(95,125)
Less beneficial interest in trusts	(595,707)
Plus anticipated endowment distributions	5,000
Plus anticipated distribution from Dixon Trust	<u>25,000</u>
Financial Assets Available to Meet Cash Needs for Expenditures Within One Year	<u>\$ 592,628</u>

As part of the Shelter's liquidity management plan, the Shelter invests cash in excess of anticipated future obligations in savings and certificates of deposit.

NOTE C--CONCENTRATION OF CREDIT RISK

The Shelter had cash deposits in excess of federally-insured limits. Uninsured deposits totaled \$249,024 and \$921,710 at December 31, 2018 and 2017, respectively. The deposits in excess of federally-insured limits are based on the Shelter's bank balances as of December 31, 2018 and 2017.

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE D--PLEDGES RECEIVABLE

During 2015, the Shelter commenced a capital campaign. The campaign goal was \$3.7 million to be used to finance the construction of a new animal shelter. Pledges receivable are as follows:

	December 31	
	2018	2017
Receivable in less than one year	\$ 61,445	\$ 191,650
Receivable in two to five years	58,355	69,370
Receivable in more than five years	5,050	5,050
Gross receivables	124,850	266,070
Less allowance for uncollectible pledges	(9,364)	(19,955)
Less discount to net present value (discounted at 3%)	(5,000)	(6,000)
UNCONDITIONAL PLEDGES RECEIVABLE, NET	\$ 110,486	\$ 240,115

NOTE E--INVESTMENTS

Market value and unrealized appreciation on investments are as follows:

	December 31, 2018		
	Cost	Fair Value	Unrealized Appreciation
Short-term investments	\$ 7,840	\$ 7,840	
Mutual funds	154,251	159,143	\$ 4,892
Common stocks	40,938	45,069	4,131
TOTAL INVESTMENTS	\$ 203,029	\$ 212,052	\$ 9,023

	December 31, 2017		
	Cost	Fair Value	Unrealized Appreciation
Short-term investments	\$ 4,883	\$ 4,883	
Mutual funds	154,687	173,119	\$ 18,432
Common stocks	40,937	50,181	9,244
TOTAL INVESTMENTS	\$ 200,507	\$ 228,183	\$ 27,676

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE F--ENDOWMENT FUND

The Uniform Prudent Management of Institutional Funds Act (UPMIFA) is an update of the Uniform Management of Institutional Funds Act (UMIFA), which dates back to 1972. In September of 2009, UPMIFA was signed into law in the State of Michigan. UPMIFA requires the historical dollar amount of a donor-restricted endowment fund to be preserved. In the absence of donor restrictions, the net appreciation on a donor-restricted endowment fund is spendable under UPMIFA. The Shelter's donors have not placed restrictions on the use of the investment income or net appreciation resulting from the donor-restricted endowment funds.

The Board, upon recommendation from the Finance Committee, determines a percentage of earnings to be distributed each year.

The Shelter's endowment fund net assets consist of the following:

	<u>Restrictions</u>
<u>December 31, 2018:</u>	
Original donor-restricted gift amount	\$ 184,717
Accumulated investment gains	<u>27,335</u>
TOTAL	<u>\$ 212,052</u>

The changes in donor-restricted endowment fund net assets are as follows:

	<u>With Donor Restrictions</u>
Endowment net assets at January 1, 2017	\$ 208,220
Investment return, net	24,963
Contributions	0
Appropriation of endowment assets for expenditure	<u>(5,000)</u>
Endowment net assets at December 31, 2017	\$ 228,183
Investment return, net	(11,131)
Contributions	0
Appropriation of endowment assets for expenditure	<u>(5,000)</u>
Endowment net assets at December 31, 2018	<u>\$ 212,052</u>

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE G--BENEFICIAL INTEREST IN TRUST

During the year ended December 31, 2016, the Shelter was notified that it was named as the beneficiary of the Jack & Patricia Dixon Irrevocable Trust FBO UPAWS (Trust). The Trust is managed by a financial institution.

The Shelter has unconditional rights to income distributions from the Trust. Income is to be distributed at least annually for a 10-year term. At the end of the 10-year term, the Shelter will be the unconditional beneficiary of the remaining Trust assets plus any undistributed income.

Neither the annual income distributions nor the final distribution are restricted as to use. During 2016, the Shelter recorded bequest revenue of \$556,764, representing the estimated fair value of the Trust assets at the date of the grantor's death. The Shelter periodically adjusts the amount recorded as the beneficial interest to the fair value of the Trust assets as reported by the financial institution. Changes in the fair value of the beneficial interest in the Trust assets are recorded in the statement of activities in the assets with donor restriction net asset class, due to the time restriction. The fair value of the Trust assets totaled \$595,707 and \$655,599 as of December 31, 2018 and 2017, respectively.

NOTE H--FAIR VALUE MEASUREMENTS

Accounting standards establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to the valuation techniques used to measure fair value. The hierarchy consists of three broad levels:

Level 1: Unadjusted quoted prices in active markets for identical assets that are accessible at the measurement date.

Level 2: Quoted prices for similar assets in active markets; quoted prices for identical or similar assets in markets that are not active; or inputs that are observable, either directly or indirectly.

Level 3: Inputs are unobservable, that is, the inputs are supported by little or no market activity.

The following is a description of the valuations methodologies used for instruments measured at fair value:

Investments: The fair value of short-term investments, mutual funds, and common stocks and exchange traded funds is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally-developed models that use unobservable inputs due to the limited market activity of the instrument.

Beneficial interests: The fair value of beneficial interests is based on quoted market prices of the underlying investments.

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE H--FAIR VALUE MEASUREMENTS--Continued

The following table presents information about the Shelter's investments and beneficial interests measured at fair value on a recurring basis at December 31, 2018.

	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Investments:				
Short-term investments	\$ 7,840	\$ 7,840		
Mutual funds	159,143	159,143		
Common stocks	45,069	45,069		
Total Investment Securities	<u>212,052</u>	<u>212,052</u>	\$ 0	\$ 0
Beneficial interests:				
Beneficial interest in assets held by the Marquette Community Foundation				95,125
Beneficial interest in trust			595,707	
Total Beneficial Interests	<u>0</u>	<u>0</u>	<u>595,707</u>	<u>95,125</u>
TOTAL	<u>\$ 212,052</u>	<u>\$ 212,052</u>	<u>\$ 595,707</u>	<u>\$ 95,125</u>

The following table presents information about the Shelter's investments and beneficial interests measured at fair value on a recurring basis at December 31, 2017.

	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Investments:				
Short-term investments	\$ 4,883	\$ 4,883		
Mutual funds	173,119	173,119		
Common stocks	50,181	50,181		
Total Investment Securities	<u>228,183</u>	<u>228,183</u>	\$ 0	\$ 0
Beneficial interests:				
Beneficial interest in assets held by the Marquette Community Foundation				106,557
Beneficial interest in trust			655,599	
Total Beneficial Interests	<u>0</u>	<u>0</u>	<u>655,599</u>	<u>106,557</u>
TOTAL	<u>\$ 228,183</u>	<u>\$ 228,183</u>	<u>\$ 655,599</u>	<u>\$ 106,557</u>

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE H--FAIR VALUE MEASUREMENTS--Continued

The changes in assets, at fair value, for which the Shelter has used Level 3 inputs to determine fair value are as follows:

Balance at January 1, 2018	\$ 106,557
Change in value of beneficial interests	(7,079)
Administrative fees	(1,310)
Distributions	<u>(3,043)</u>
Balance at December 31, 2018	<u>\$ 95,125</u>

NOTE I--NOTE PAYABLE

Note payable consists of the following as of December 31, 2018:

Commercial real estate mortgage financed through a bank with a maximum draw amount of \$1,104,754. The note requires interest only payments at a rate of 2.95 percent through June 2019, then principal and interest payments of \$5,332 through an April 2024 maturity. The note is secured by the new shelter building.

\$ 433,051

TOTAL NOTE PAYABLE \$ 433,051

Total interest paid was \$6,709 for the year ended December 31, 2018.

Aggregate maturities of the note payable are as follows:

Year Ending December 31	Amount
2019	\$ 25,761
2020	52,674
2021	54,249
2022	55,871
2023	57,541
Thereafter	<u>186,955</u>
	<u>\$ 433,051</u>

NOTES TO FINANCIAL STATEMENTS--Continued

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE J--NET ASSET DESIGNATIONS AND RESTRICTIONS

Net asset designations and restrictions are as follows:

	December 31	
	2018	2017
Net Assets Without Donor Restrictions		
Designated for construction of new shelter		\$ 1,247,183
Undesignated	\$ 2,953,035	1,042,292
TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS	2,953,035	2,289,475
Net Assets With Donor Restrictions		
Subject to the passage of time or expenditure for specific purpose		
New shelter facility	110,486	565,711
Horse protection and education	14,367	9,078
Land	9,800	9,800
Beneficial interest in trust	595,707	655,599
TOTAL SUBJECT TO EXPENDITURE FOR SPECIFIC PURPOSE	730,360	1,240,188
Subject to the Shelter's spending policy and appropriation		
Beneficial interest in Marquette Community Foundation	100,000	100,000
Endowment fund	212,052	228,183
TOTAL NET ASSETS SUBJECT TO SPENDING POLICY	312,052	328,183
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	1,042,412	1,568,371
TOTAL NET ASSETS	\$ 3,995,447	\$ 3,857,846

The parcel of land on which the Shelter facility is located was transferred to the Shelter on May 14, 2001, by the Board of County Road Commissioners for the County of Marquette via Quit-Claim Deed for as long as the property is used as an animal shelter.

In 2004, the Shelter contributed assets to the Marquette Community Foundation (Foundation) to establish the Marquette County Humane Society Agency Fund (Fund). The Shelter named itself as the beneficiary of the expendable earnings, which are to be distributed at least annually. The Shelter granted variance power to the Foundation, whereby if the Fund is terminated or if the Foundation dissolves, ceases to exist, or ceases to hold or administer the funds, the governing board of the Foundation shall distribute the net assets as it chooses, giving primary consideration to the Shelter or to an organization or purpose recommended by the Shelter. In accordance with FASB ASC 958-20, *Not-for-Profit Entities - Financially Interrelated Entities*, these amounts are reported on the Shelter's statement of financial position as a beneficial interest in assets held by the Marquette Community Foundation. Earning distributions are recognized as an increase in net assets without donor restriction.

Net assets with donor restrictions include amounts designated by donors for an endowment fund. Income earned on investments may be used for general purposes.

UPPER PENINSULA ANIMAL WELFARE SHELTER

NOTE K--INCOME TAX STATUS

The Shelter, a publicly supported organization, is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and, accordingly, has recorded no liability for federal income taxes. Additionally, the Shelter is exempt from federal unemployment taxes under the same section of the Internal Revenue Code.

The Shelter files Form 990 with the Internal Revenue Service. The Shelter believes that its income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Shelter's financial condition, results of operations, or cash flows.

NOTE L--COMMITMENTS

The Shelter has contracts with the City of Marquette, Marquette County, Negaunee Township, Ely Township, and Chocolay Township, which require it to provide various types of care for stray animals. All contracts are open-ended, with either party able to cancel the contract; some contracts require 20 days' notice, while other contracts are silent. The Shelter issues monthly invoices for services rendered.

In 2016, the Shelter entered into a contract with an independent contractor for the construction of a new shelter. The total contract price of this project is \$3,526,830. Construction expenditures under this project, which are reported as construction in progress on the statement of financial position, totaled \$3,516,382 and \$814,866 for the years ended December 31, 2018 and 2017, respectively.

Board Development Committee
Report & Recommendation
April 9 2019

We are pleased to recommend **Austin Loehr** to fill a currently vacant position on our board, **with term expiring in 2021**. Austin's background and passion for the mission of UPAWS will make him a welcome addition to the Board.

Bob Stephenson
Committee Chair

Date: 1/18/19

Upper Peninsula Animal Welfare Shelter Board of Directors Application

Name: Austin James Loehr Home phone: _____

Address: _____ Cell phone: _____

City: _____ Email: _____

1. Describe your experience with volunteer activities, committee work and/or previous board experience.

I do not really have a lot of experience with committee work or board experience but volunteer activities I have a bit of experience. I use to volunteer at a local soup kitchen in Kansas City, Missouri and did a lot of community service growing up with both my high school and local grade school. Most of my service came from assistant coaching some sporting events and doing church group activities.

2. Explain why are you interested in becoming a board member? Describe how you envision your role in terms of time, responsibilities, committee involvement, etc.

My big reason to get involved is to help with the marketing side of UPAWS. I currently work for the Radio Results Network as well as am a marketing major at NMU. I would love to help make UPAWS very successful and a wonderful place for dogs and cats and other animals to play as well as help create more awareness for the animals that are in the shelter still. I am willing to invest however much time is needed to make UPAWS successful and accept the roles given to me to make my position worth it.

3. Describe your involvement with animals (include all pets and pet related classes, work, clubs, rescue, etc.):

I have grown up around dogs and cats my whole life. I currently am a proud dog owner to my baby Bella who is a lab/husky/pit mix. I love dogs with all my heart and consider pets to be family more than just an animal. I am currently involved in pet classes with my dog but other than that I have little to no experience in classes like that.

4. Check the areas in which you have an interest or experience:

☐ Teaching ☐ Accounting ☐ Administration ☒ Business ☐ Fundraising ☒ Financial Planning
☐ Law/Legal ☐ Creative Writing ☐ Grant Writing ☐ Graphic Design ☐ Animal Training ☐
Computers/IT ☐ Veterinary ☐ Experience w/animal shelters or organizations ☒ Media
(social/mainstream) ☒ Marketing/Promotions/Retail

Other: _____

5. Board Members must chair or be a member of a committee. Check those of interest:

_____ Board Development ☒ Finance

☒ Long Range Planning ☒ Fundraising

_____ Personnel _____ Policy/Bylaw

6. List two references. Please include phone numbers.

Business

#####

Thank you for your interest in becoming a board member for U.P.A.W.S. The Board Development Committee will review your application and schedule an interview.

Print Name:

Austin Collier

Signature:

Austin Collier

PLEASE RETURN TO: Board Development, U.P.A.W.S., PO Box 968, Marquette, MI 49855

#####

For Board Development Committee use:

Application Reviewed: Date _____ Applicant Interviewed: Date _____

Recommended: _____ Yes _____ No

Board Recommendation Date: _____ Board Approval Date: _____

UPAWS Board of Directors
President's Report
April 22, 2019

Highlights of UPAWS Business Activity

- Attend closing of sale of 84 Snowfield Road property, 3/27/19
- Contacted 4 ED Position applicants selected for finalist interviews and set interview schedule, 3/27/19
- Attend Finance Committee Meeting, 3/28/19
- Attend 'Name a Beer After Your Pet' at Cognition, 3/29/19
- Assist at Shelter with large group donation of wish list items, 3/30/19.
- Met with UPAWS' staff along with Scott Jandron to survey and obtain their input on new ED position. 4/3/19
- ED finalist interviews, 4/10/19
- Board Work Session, 4/12/19
- Met with Kori & Ryan regarding Board Agenda Meeting, 4/19/19
- Signed check for \$349,405 for Hall Contracting retainage payment, 4/19/19
- Signed acknowledgement of receipt of \$3,701 donation from employees of Flagstar Bank 4/19/19
- ED finalist interview, 4/19/19

Respectfully submitted by:

Kathy Leone
UPAWS Board President

Upper Peninsula Animal Welfare Shelter, Inc.

Balance Sheet

As of March 31, 2019

Mar 31, 19

ASSETS

Current Assets

Checking/Savings

1010 · mBank Checking	73,542.03
1011 · mBank General Savings	243,392.44
1012 · mBank Sally's Fund Savings	16,111.85
1013 · mBank Captial Campaign Checking	159,447.73
1016 · mBank Capital Campaign Savings	5.38

Total Checking/Savings 492,499.43

Accounts Receivable

1200 · *Accounts Receivable	1,675.50
1524 · Capital Campaign Pledges	115,200.00

Total Accounts Receivable 116,875.50

Other Current Assets

1080 · Petty Cash	400.00
1528 · N.S. Constuction in Progress	3,520,284.90
1540 · Allowance for Uncol Promises	-19,955.00
1550 · Discount-CC Pledges Receivable	-6,000.00

Total Other Current Assets 3,494,729.90

Total Current Assets 4,104,104.83

Fixed Assets

1611 · Land - County Rd 553	20,586.75
1645 · Office & Kennel Equipment	5,615.86
1650 · New Shelter-Furniture & Equip	84,747.10
1665 · Vehicles	21,643.00
1670 · Accumulated Depreciation	-25,696.54

Total Fixed Assets 106,896.17

Other Assets

1074 · WF Endowment Fund Investments	223,318.02
1700 · Beneficial Interest in MCCF	100,459.42
1702 · Beneficial Interest-Dixon Trust	631,095.62

Total Other Assets 954,873.06

TOTAL ASSETS 5,165,874.06

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2001 · *Accounts Payable	8,245.14
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Total Accounts Payable 8,245.14

Other Current Liabilities

2002 · AP-New Shelter Retainage	335,943.62
2025 · Accrued Benefits	5,492.91
2100 · Payroll Liabilities	-1,590.75

Total Other Current Liabilities 339,845.78

Total Current Liabilities 348,090.92

Upper Peninsula Animal Welfare Shelter, Inc.

Balance Sheet

As of March 31, 2019

Mar 31, 19

Long Term Liabilities	
2300 · Mortgage-New Shelter	763,704.50
Total Long Term Liabilities	763,704.50
Total Liabilities	1,111,795.42
Equity	
3001 · Beg Net Assets Temp Restricted	1,230,388.00
3002 · Beg net Assets Perm Restricted	294,517.00
3040 · Beg net Assets Unrestricted	95,970.45
3900 · Retained Earnings	2,386,279.62
Net Income	46,923.57
Total Equity	4,054,078.64
TOTAL LIABILITIES & EQUITY	5,165,874.06

UPAWS

Days Cash On Hand

	2012	2013	2014	2015	2016	2017	2018	Jan-19	Feb-19
Cash Less Restricted Funds	\$147,882.00	\$146,529.00	\$191,970.00	\$152,858.00	201,661.55	215,192.09	311,797.49	292,267.05	268,836.10
Total annual expense	\$451,620.63	\$431,923.23	\$520,354.25	\$576,669.00	\$602,450.00	\$536,174.67	\$521,136.55	\$741,159.72	\$741,159.72
Daily expense	\$1,237.32	\$1,183.35	\$1,425.63	\$1,579.92	\$1,650.55	\$1,468.97	\$1,427.77	\$2,030.57	\$2,030.57

Days cash on hand for shelter expenses (cash & equiv. less restricted for Sally's Fund and Capital Campaign / daily expense)

120	124	135	97	122	146	218	144	132
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May 31 FYE Internal Statements 2012-2016

Budgeted annual expense for 2017

Budgeted annual expense for 2018

Budgeted annual expense for 2019

Mar-19

319,009.97

\$741,159.72

\$2,030.57

157

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Prev Year Comparison
January through March 2019

	Jan - Mar '19	Jan - Mar '18
Ordinary Income/Expense		
Income		
4000 · SHELTER REVENUE		
4005 · Pet Adoptions	15,538.50	17,865.43
4010 · Redeemed Animals	350.00	435.00
4016 · Spay Day	746.00	2,073.00
4020 · Government Contracted Services	3,079.50	1,277.19
4030 · Dog License Income	112.00	192.00
4031 · Microchipping	160.00	260.00
4032 · Nail Clipping	200.00	390.00
4033 · Community Spay/Neuter	50.00	200.00
4050 · Miscellaneous Services	475.50	395.00
Total 4000 · SHELTER REVENUE	20,711.50	23,087.62
4100 · DIRECT PUBLIC SUPPORT		
4006 · Pet Care Sponsorship	5,537.00	2,652.50
4008 · Pet Promotion Sponsorship	60.00	25.00
4105 · Business Memberships	1,000.00	0.00
4109 · Pink Lady	775.00	525.00
4110 · Donations	29,965.25	29,074.08
4120 · Special Gifts	1,871.64	4,185.10
4123 · Memorial Bricks/Tiles	557.00	0.00
4125 · Donated Services/Materials	-668.45	5,557.10
4130 · Memorials/Honorariums	12,072.06	20,171.00
4132 · Deb's Dog Revenue	500.00	300.00
4152 · Direct Solicitations	2,450.00	3,893.00
Total 4100 · DIRECT PUBLIC SUPPORT	54,119.50	66,382.78
4156 · GRANT REVENUE		
4157 · General Grants	5,000.00	2,125.00
Total 4156 · GRANT REVENUE	5,000.00	2,125.00
4200 · FUNDRAISING REVENUE		
4128 · Misc/3rd Party Fundraisers	1,552.00	2,203.00
4140 · Canisters	2,626.61	1,505.54
4143 · Econo Receipts Revenue	2,511.16	3,530.56
4144 · Cause for Paws Revenue	4,300.00	1,841.52
4147 · Strut Your Mutt	2,013.00	1,600.00
4151 · Raise The Woof	5,329.00	6,225.51
4170 · Golf Outing Revenue	2,500.00	1,000.00
4183 · Raffle	125.00	0.00
4185 · Lights of Love Revenue	43.75	271.06
4191 · Calls for Critters	0.00	150.00
4196 · Chili Cook Off	0.00	351.17
4197 · Calendar	849.95	154.00
Total 4200 · FUNDRAISING REVENUE	21,850.47	18,832.36
4500 · OTHER INCOME		

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Prev Year Comparison
January through March 2019

	Jan - Mar '19	Jan - Mar '18
4201 · Home2Home	40.00	30.00
4205 · Resale Items Revenue	5,002.46	1,400.19
4215 · Interest Revenue	223.28	4,461.39
4220 · Miscellaneous Revenue	301.05	0.00
4223 · MCCF B.Reider Fund Distribution	8,009.94	5,896.74
4239 · Legacy Fundraising Income	30,220.00	0.00
4249 · Gain/Loss On Sale of Asset	-11,349.52	0.00
Total 4500 · OTHER INCOME	32,447.21	11,788.32
Total Income	134,128.68	122,216.08
Gross Profit	134,128.68	122,216.08
Expense		
5000 · EMPLOYEE EXPENSE		
5200 · Payroll Expenses	59,875.62	49,931.50
5225 · Simple Plan Employer	684.95	231.47
5230 · MESC	1,071.83	1,160.36
5235 · Employer Social Security	3,697.29	3,566.47
5240 · Employer Medicare	864.68	834.09
5245 · Worker's Compensation	885.00	542.00
Total 5000 · EMPLOYEE EXPENSE	67,079.37	56,265.89
5500 · OPERATING EXPENSE		
5009 · Phone/Network Access	479.28	617.85
5011 · Merchant Service Fees	1,122.35	1,045.42
5012 · Bank Service Charges	5.00	0.00
5050 · Utilities	9,503.36	2,424.03
5100 · Cleaning Supplies	646.53	445.56
5102 · Animal Supplies	595.51	119.56
5105 · Repairs/Maintenance	4,570.99	707.08
5106 · Garbage/Snow Removal	4,003.30	1,638.68
5115 · Office Supplies	1,654.01	184.69
5116 · Postage	481.80	388.53
5117 · Community Spay/Neuter	342.00	957.00
5120 · Building/Auto Insurance	7,128.00	0.00
5125 · Food	829.00	1,439.43
5127 · Microchips	3,212.50	126.10
5130 · Medical Supplies	1,408.19	2,514.09
5135 · Vet Care	9,960.61	15,028.70
5137 · Vaccines	475.96	714.96
5139 · Spay Day Expense	557.50	1,769.50
5140 · Spay & Neuter Program	3,234.50	4,589.10
5141 · Animal Equipment	82.66	0.00
5145 · Vehicle	1,137.38	314.57
5146 · Dog License Expense	24.00	18.00
5150 · Mileage	177.72	48.06
5160 · Depreciation	349.00	0.00

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Prev Year Comparison
January through March 2019

	Jan - Mar '19	Jan - Mar '18
5180 · Donated Services/Materials	-668.45	5,557.10
5183 · Deb's Dog Expense	122.00	104.00
6523 · Kids Club	691.29	0.00
Total 5500 · OPERATING EXPENSE	52,125.99	40,752.01
5550 · GRANT EXPENSE		
5551 · General Grants	1,252.25	2,353.35
Total 5550 · GRANT EXPENSE	1,252.25	2,353.35
5600 · FUNDRAISING EXPENSE		
5603 · MZD Pics W/Santa	0.00	46.32
5604 · Chili Cook Off	0.00	158.80
6308 · Wash & Wag	0.00	140.00
6311 · Cause for Paws	7.33	0.00
6315 · Misc/3rd Party Fundraisers	31.50	134.72
6317 · Raise The Woof	2,188.38	2,981.29
6322 · Raffle Expense	168.32	0.00
6324 · Miscellaneous Expenses	2,791.42	669.72
6330 · Golf Outing Expense	7.33	0.00
6355 · Lights of Love	39.81	0.00
6550 · Strut Your Mutt	-242.67	0.00
6551 · Canisters	0.00	9.99
Total 5600 · FUNDRAISING EXPENSE	4,991.42	4,140.84
6000 · OTHER EXPENSE		
5142 · Volunteer Program	312.34	196.21
6313 · Direct Solicitations	0.00	25.48
6503 · Community Outreach	71.06	124.28
6504 · Memorial Bricks/Tiles	19.90	0.00
6511 · Pet Promotion Expense	450.50	360.11
6512 · Legacy Fundraising Expense	388.99	0.00
6515 · Promotions	104.34	164.04
6525 · Resale Items Expense	9,838.43	18.25
6526 · MI Sales Tax	825.86	770.72
6530 · Conferences	45.00	0.00
6532 · Donor Development	62.30	0.00
6535 · Licenses, Dues, Permits & Fees	613.59	554.39
6539 · Computer Equip/Network Access	1,319.02	908.00
6540 · Miscellaneous Expense	-2,650.00	0.00
6547 · Business Memberships	31.85	0.00
6561 · Investment Expense	530.12	570.45
6590 · Mortgage Fees/Interest	5,090.39	0.00
Total 6000 · OTHER EXPENSE	17,053.69	3,691.93
6690 · Reconciliation Discrepancies	0.00	-0.29
Total Expense	142,502.72	107,203.73
Net Ordinary Income	-8,374.04	15,012.35
Other Income/Expense		

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Prev Year Comparison
January through March 2019

	Jan - Mar '19	Jan - Mar '18
Other Income		
4222 · Investment Interest Revenue	324.81	941.33
4226 · Change in Value-Dixon Trust	35,388.30	-2,926.12
4227 · Distribtution from Dixon Estate	1,951.15	0.00
4300 · Unrealized Gain/Loss	16,471.63	-1,972.52
4310 · Realized Loss/Gain LT Invstmnt	0.00	-323.99
4400 · RESTRICTED REVENUE		
7300 · New Shelter		
4219 · New Shelter Revenue	2,500.00	46,410.50
6536 · New Shelter Expense	-1,338.28	-1,078.11
Total 7300 · New Shelter	1,161.72	45,332.39
7400 · SALLY'S FUND		
4218 · Sally's Fund Revenue	0.00	55.00
Total 7400 · SALLY'S FUND	0.00	55.00
Total 4400 · RESTRICTED REVENUE	1,161.72	45,387.39
Total Other Income	55,297.61	41,106.09
Net Other Income	55,297.61	41,106.09
Net Income	46,923.57	56,118.44

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Budget Performance
March 2019

Ordinary Income/Expense

Income

4000 · SHELTER REVENUE

	Actual Mar'19	Budget Mar'19	Actual Mar'19	Jan. Budget Mar'19	Jan. Annual Budget
4005 · Pet Adoptions	8,197.50	7,500.00	15,538.50	22,500.00	90,000.00
4010 · Redeemed Animals	215.00	333.00	350.00	999.00	4,000.00
4016 · Spay Day	170.00	3,000.00	746.00	3,000.00	3,000.00
4017 · Dog Park	0.00	0.00	0.00	0.00	7,050.00
4018 · Rentals	0.00	42.00	0.00	126.00	500.00
4020 · Government Contracted Services	1,170.00	916.00	3,079.50	2,748.00	11,000.00
4025 · Restitutions/Investigations	0.00	0.00	0.00	0.00	0.00
4030 · Dog License Income	112.00	83.00	112.00	249.00	1,000.00
4031 · Microchipping	60.00	83.00	160.00	249.00	1,000.00
4032 · Nail Clipping	130.00	100.00	200.00	300.00	1,200.00
4033 · Community Spay/Neuter	0.00	208.00	50.00	624.00	2,500.00
4050 · Miscellaneous Services	164.00	50.00	475.50	150.00	600.00
4112 · Kids Club	0.00	466.00	0.00	1,398.00	5,600.00

Total 4000 · SHELTER REVENUE	10,218.50	12,781.00	20,711.50	32,343.00	127,450.00
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4100 · DIRECT PUBLIC SUPPORT

4006 · Pet Care Sponsorship	3,890.00	833.00	5,537.00	2,499.00	10,000.00
4008 · Pet Promotion Sponsorship	25.00	216.00	60.00	648.00	2,600.00
4105 · Business Memberships	0.00	416.00	1,000.00	1,248.00	5,000.00
4109 · Pink Lady	185.00	583.00	775.00	1,749.00	7,000.00
4110 · Donations	8,673.89	5,833.00	29,965.25	17,499.00	70,000.00
4120 · Special Gifts	488.64	875.00	1,871.64	2,625.00	10,500.00
4123 · Memorial Bricks/Tiles	518.00	1,250.00	557.00	3,750.00	15,000.00
4125 · Donated Services/Materials	-1,893.65	0.00	-668.45	0.00	0.00
4130 · Memorials/Honorariums	5,420.00	4,166.00	12,072.06	12,498.00	50,000.00
4132 · Deb's Dog Revenue	350.00	100.00	500.00	300.00	1,200.00
4135 · Bequests	0.00	0.00	0.00	0.00	0.00
4152 · Direct Solicitations	515.00	5,934.00	2,450.00	17,802.00	71,200.00

Total 4100 · DIRECT PUBLIC SUPPORT	18,171.88	20,206.00	54,119.50	60,618.00	242,500.00
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Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Budget Performance
March 2019

	Actual Mar'19	Budget Mar'19	Actual Mar'19	Jan- Budget Mar'19	Jan- Annual Budget
4156 · GRANT REVENUE					
4157 · General Grants	0.00	4,166.00	5,000.00	12,498.00	50,000.00
Total 4156 · GRANT REVENUE	0.00	4,166.00	5,000.00	12,498.00	50,000.00
4200 · FUNDRAISING REVENUE					
4127 · Wash & Wag	0.00	0.00	0.00	0.00	1,800.00
4128 · Misc/3rd Party Fundraisers	1,552.00	1,109.00	1,552.00	3,327.00	13,313.00
4140 · Canisters	1,029.42	791.00	2,626.61	2,373.00	9,492.00
4143 · Econo Receipts Revenue	2,511.16	2,750.00	2,511.16	2,750.00	5,500.00
4144 · Cause for Paws Revenue	500.00	0.00	4,300.00	0.00	25,100.00
4146 · Rummage Sale	0.00	0.00	0.00	0.00	0.00
4147 · Strut Your Mutt	500.00	0.00	2,013.00	0.00	22,000.00
4151 · Raise The Woof	500.00	0.00	5,329.00	7,350.00	7,350.00
4170 · Golf Outing Revenue	1,000.00	0.00	2,500.00	0.00	19,400.00
4183 · Raffle	0.00	416.00	125.00	1,248.00	5,000.00
4185 · Lights of Love Revenue	0.00	0.00	43.75	0.00	2,350.00
4197 · Calendar	65.00	0.00	849.95	0.00	12,300.00
4204 · MZD Pics W/Santa	0.00	0.00	0.00	0.00	3,080.00
Total 4200 · FUNDRAISING REVENUE	7,657.58	5,066.00	21,850.47	17,048.00	126,685.00
4500 · OTHER INCOME					
4201 · Home2Home	30.00	15.00	40.00	45.00	180.00
4205 · Resale Items Revenue	2,734.75	3,500.00	5,002.46	10,500.00	42,000.00
4215 · Interest Revenue	74.15	4.00	223.28	12.00	48.00
4220 · Miscellaneous Revenue	65.00	0.00	301.05	0.00	0.00
4221 · Endowment Fund Earnings	0.00	5,000.00	0.00	5,000.00	5,000.00
4223 · MCCF B.Reider Fund Distribution	8,009.94	0.00	8,009.94	0.00	6,500.00
4239 · Legacy Fundraising Income	23,350.00	10,778.00	30,220.00	32,334.00	129,597.00
4249 · Gain/Loss On Sale of Asset	-11,349.52		-11,349.52		
Total 4500 · OTHER INCOME	22,914.32	19,297.00	32,447.21	47,891.00	183,325.00
Total Income	58,962.28	61,516.00	134,128.68	170,398.00	729,960.00
Gross Profit	58,962.28	61,516.00	134,128.68	170,398.00	729,960.00
Expense					

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Budget Performance
March 2019

	Actual Mar'19	Budget Mar'19	Actual Mar'19	Jan- Budget Mar'19	Jan- Annual Budget
5000 · EMPLOYEE EXPENSE					
5200 · Payroll Expenses	19,475.65	21,905.53	59,875.62	66,220.59	290,462.00
5225 · Simple Plan Employer	324.06	344.03	684.95	1,032.09	4,488.40
5230 · MESC	325.52	0.00	1,071.83	500.00	4,156.00
5235 · Employer Social Security	1,202.50	1,358.14	3,697.29	4,105.67	18,008.66
5240 · Employer Medicare	281.22	317.63	864.68	960.20	4,211.70
5245 · Worker's Compensation	295.00	279.00	885.00	837.00	3,345.00
Total 5000 · EMPLOYEE EXPENSE	21,903.95	24,204.33	67,079.37	73,655.55	324,671.76
5500 · OPERATING EXPENSE					
5009 · Phone/Network Access	88.99	194.00	479.28	582.00	2,328.00
5010 · NSF Checks	0.00	0.00	0.00	0.00	0.00
5011 · Merchant Service Fees	346.16	491.00	1,122.35	1,473.00	5,900.00
5012 · Bank Service Charges	0.00	0.00	5.00	0.00	0.00
5050 · Utilities	3,767.74	5,000.00	9,503.36	15,000.00	60,000.00
5100 · Cleaning Supplies	57.22	300.00	646.53	900.00	3,600.00
5102 · Animal Supplies	55.94	166.00	595.51	498.00	2,000.00
5105 · Repairs/Maintenance	4,081.49	470.00	4,570.99	1,410.00	5,651.00
5106 · Garbage/Snow Removal	1,186.13	1,117.00	4,003.30	3,317.00	7,553.00
5115 · Office Supplies	266.57	362.00	1,654.01	1,086.00	4,350.00
5116 · Postage	110.00	183.00	481.80	549.00	2,196.00
5117 · Community Spay/Neuter	0.00	333.00	342.00	999.00	3,996.00
5120 · Building/Auto Insurance	0.00	0.00	7,128.00	8,000.00	9,739.00
5125 · Food	399.39	500.00	829.00	1,500.00	6,000.00
5127 · Microchips	0.00	458.00	3,212.50	1,374.00	5,500.00
5130 · Medical Supplies	299.46	1,250.00	1,408.19	3,750.00	15,000.00
5135 · Vet Care	4,363.98	5,416.00	9,960.61	16,248.00	65,000.00
5137 · Vaccines	0.00	375.00	475.96	1,125.00	4,500.00
5139 · Spay Day Expense	207.50	3,000.00	557.50	3,000.00	3,000.00
5140 · Spay & Neuter Program	1,408.50	1,833.00	3,234.50	5,499.00	22,000.00
5141 · Animal Equipment	0.00	50.00	82.66	150.00	600.00
5145 · Vehicle	1,042.02	200.00	1,137.38	600.00	2,400.00

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Budget Performance
March 2019

	Actual Mar'19	Budget Mar'19	Actual Mar'19	Jan- Budget Mar'19	Jan- Annual Budget
5146 · Dog License Expense	0.00	16.00	24.00	48.00	200.00
5150 · Mileage	24.14	41.00	177.72	123.00	500.00
5160 · Depreciation	349.00	0.00	349.00	0.00	0.00
5180 · Donated Services/Materials	-1,893.65	0.00	-668.45	0.00	0.00
5183 · Deb's Dog Expense	43.00	100.00	122.00	300.00	1,200.00
6523 · Kids Club	0.00	213.00	691.29	639.00	2,560.00
6524 · Dog Park	0.00	0.00	0.00	0.00	4,264.00
6528 · Rentals	0.00	8.00	0.00	24.00	100.00
Total 5500 · OPERATING EXPENSE	16,203.58	22,076.00	52,125.99	68,194.00	240,137.00
5550 · GRANT EXPENSE					
5551 · General Grants	349.00	1,041.00	1,252.25	3,123.00	12,500.00
Total 5550 · GRANT EXPENSE	349.00	1,041.00	1,252.25	3,123.00	12,500.00
5600 · FUNDRAISING EXPENSE					
5603 · MZD Pics W/Santa	0.00	0.00	0.00	0.00	580.00
6307 · Calendar	0.00	0.00	0.00	0.00	3,025.00
6308 · Wash & Wag	0.00	0.00	0.00	0.00	455.00
6311 · Cause for Paws	7.33	0.00	7.33	0.00	5,213.00
6312 · Rummage Sale	0.00	0.00	0.00	0.00	0.00
6315 · Misc/3rd Party Fundraisers	31.50	146.00	31.50	438.00	1,760.00
6317 · Raise The Woof	7.33	0.00	2,188.38	3,705.00	3,705.00
6322 · Raffle Expense	0.00	191.00	168.32	573.00	2,300.00
6324 · Miscellaneous Expenses	2,791.42	12.00	2,791.42	36.00	150.00
6330 · Golf Outing Expense	7.33	0.00	7.33	0.00	5,515.00
6355 · Lights of Love	0.00	0.00	39.81	0.00	155.00
6550 · Strut Your Mutt	7.33	0.00	-242.67	0.00	4,910.00
6551 · Canisters	0.00	4.00	0.00	12.00	50.00
Total 5600 · FUNDRAISING EXPENSE	2,852.24	353.00	4,991.42	4,764.00	27,818.00
6000 · OTHER EXPENSE					
5142 · Volunteer Program	0.00	166.00	312.34	498.00	2,000.00
6313 · Direct Solicitations	0.00	800.00	0.00	2,400.00	9,600.00
6503 · Community Outreach	0.00	125.00	71.06	375.00	1,500.00

Upper Peninsula Animal Welfare Shelter, Inc.
Profit & Loss Budget Performance
March 2019

	Actual Mar'19	Budget Mar'19	Actual Mar'19	Jan- Budget Mar'19	Jan- Annual Budget
6504 · Memorial Bricks/Tiles	19.90	275.00	19.90	825.00	3,300.00
6505 · Professional Fees	0.00	0.00	0.00	0.00	13,750.00
6510 · Publications	0.00	0.00	0.00	0.00	11,000.00
6511 · Pet Promotion Expense	193.41	216.00	450.50	648.00	2,600.00
6512 · Legacy Fundraising Expense	368.49	1,943.00	388.99	5,829.00	23,325.00
6515 · Promotions	24.00	230.00	104.34	690.00	2,761.00
6525 · Resale Items Expense	301.75	1,458.00	9,838.43	4,374.00	17,500.00
6526 · MI Sales Tax	-160.31	250.00	825.86	750.00	3,000.00
6530 · Conferences	45.00	166.00	45.00	498.00	2,000.00
6532 · Donor Development	0.00	500.00	62.30	1,500.00	6,000.00
6535 · Licenses, Dues, Permits & Fees	250.00	0.00	613.59	525.00	1,550.00
6539 · Computer Equip/Network Access	300.00	300.00	1,319.02	900.00	3,600.00
6540 · Miscellaneous Expense	-2,650.00	0.00	-2,650.00	0.00	0.00
6547 · Business Memberships	31.85	83.00	31.85	249.00	998.00
6561 · Investment Expense	0.00	0.00	530.12	0.00	0.00
6590 · Mortgage Fees/Interest	1,752.27	2,704.00	5,090.39	8,112.00	31,546.98
Total 6000 · OTHER EXPENSE	476.36	9,216.00	17,053.69	28,173.00	136,030.98
Total Expense	41,785.13	56,890.33	142,502.72	177,909.55	741,157.74
Net Ordinary Income	17,177.15	4,625.67	-8,374.04	-7,511.55	-11,197.74
Other Income/Expense					
Other Income					
4222 · Investment Interest Revenue	0.00		324.81		
4226 · Change in Value-Dixon Trust	0.00		35,388.30		
4227 · Distribtution from Dixon Estate	0.00	2,800.00	1,951.15	2,800.00	11,200.00
4300 · Unrealized Gain/Loss	0.00		16,471.63		
4400 · RESTRICTED REVENUE					
7300 · New Shelter					
4219 · New Shelter Revenue	2,500.00		2,500.00		
6536 · New Shelter Expense	-415.49		-1,338.28		
Total 7300 · New Shelter	2,084.51		1,161.72		
7400 · SALLY'S FUND					

Upper Peninsula Animal Welfare Shelter, Inc.

Profit & Loss Budget Performance

March 2019

	Actual Mar'19	Budget Mar'19	Actual Mar'19	Jan- Budget Mar'19	Jan- Annual Budget
4218 · Sally's Fund Revenue	0.00	0.00		0.00	4,800.00
6518 · Sally's Fund Expense	0.00	0.00		0.00	-350.00
Total 7400 · SALLY'S FUND	0.00	0.00		0.00	4,450.00
Total 4400 · RESTRICTED REVENUE	2,084.51	0.00	1,161.72	0.00	4,450.00
Total Other Income	2,084.51	2,800.00	55,297.61	2,800.00	15,650.00
Net Other Income	2,084.51	2,800.00	55,297.61	2,800.00	15,650.00
Net Income	19,261.66	7,425.67	46,923.57	-4,711.55	4,452.26

UPAWS Campaign Manager
Report to the Board – April 2019
Campaign Manager-

First Quarter Plan Summary-

Goal : \$35,000 - This goal is based on the historical numbers from the last two years for the quarter- the average of each month divided by 2 to come to this quarter. I believe this can be attained by:

Actual - \$31,522 (Legacy Spreadsheet Attached Separately). Areas still in development and cultivation.

- Business Membership launch
- Memorial/Tribute Brick Advertising

Second Quarter - Goal & Plan TBD by Executive Director.

Updates:

Business Membership-

- 25 Business Member letters sent. Follow-up end of April
- Mining Journal Article
- Website update and launch
- Facebook advertisement

Tribute/Memorial Brick-

- Follow-up with 2018 Rainbow Bridge Memorial Walk participants for formal wording - by 5/1
- Mining Journal Article
- Website update (under Tribute Gifts)
- Facebook advertisement

Grants- (Grant Spreadsheet Attached)

- Red Rover Grant - Sasawin Safe Haven collaboration (continued)
- Maddie's Fund Innovation Grant - \$3,900 Vet Assistant Equipment (submitted)
- Community Foundation of Marquette County - \$2,000, Salary portion and RUFUS Equipment (submitted)
- Laura J. Niles Foundation - \$5,000- Surgical Suite Equipment (submitted)
- Pedigree Foundation - \$10,000- Reduce Length of Stay with Dogs/Real Life Room Furniture, Trail Improvements, Staff Salary portion (submitted)
- Windfall Foundation - \$5,000 - Capital Campaign (approved and received).
- 2019 Grant Calendar developed with Ryan and Ann.

Public Relations -

- Mining Journal Weekly Superior Pets
- Coco Chanel's Beer Release Party
- Literacy Legacy Fund - Lunch- Discussion of future grant and fundraising partnerships (4.8)
- Literacy Legacy Fund - Literacy Lives, PR for Read to Shelter Pet Program (4.30)
- Economic Club of Marquette County (4.15)
- Lake Superior Community Partnership - United Way Business After Hours (4.24)

Misc -

- Rainbow Bridge Memorial Walk - follow-up with 2018 attendees about 'Virtual Walk' in May to increase brick size/level and anticipate installation. by 5/1

- Michigan Humane Society- Animal Welfare Conference for Law Enforcement and Shelter staff. We reached out to MHS Field Officer to provide law enforcement training as part of our Spring 2018 2% funds. As MHS also received a grant, they are coming up to do this at no charge to us (presenter fee, mileage, lodging, lunch). We will use our funds to offer law enforcement officials 'training pay' of some sort to ensure maximum attendance and will begin to reach out to each municipality with a save the date for June 5 & 6. Draft agenda attached separately.

Date	Name	Project	Requested	Granted	Product	Req. by	A/D	Funds Rec'd
Jan-18	Maddie's Fund Innovation	Treatment Center Equip	\$ 3,900			Kori Tossava		
Feb-18								
19-Mar	Community Foundation of Mqt County	RUFUS Program/COV Salary	\$ 2,000			Kori Tossava		
	Petfinder Cat Enrichment	Cat Kuranda Towers	\$ 963	\$ 963		Ann Brownell	A	Mar-19
Apr-19	Laura J. Niles Foundation	Treatment Center Equipment	\$ 5,000			Kori Tossava		
	Pedigree Foundation	Real Life Room Furn/Trail Imp/CG Salary	\$ 10,000			Kori Tossava		

2019 Legacy Budget

LEGACY FUNDRAISING	Date	Budgeted Income	Budgeted Expense	Budgeted Net
Major Donors	Ongoing	\$ 81,839.00	\$11,662.50	\$ 70,176.50
Individual Giving	Ongoing	\$ 47,500.00	\$11,662.50	\$ 35,837.50
TOTAL		<u>\$ 129,339.00</u>	<u>\$23,325.00</u>	<u>\$ 106,014.00</u>

MISC. FUNDRAISERS	Date	Budgeted Income	Budgeted Expense	Budgeted Net
Rescue Raffle	July-December	\$ 7,500.00	\$ 2,500.00	\$ 5,000.00
Rainbow Bridge Memorial Walk	May	\$ 7,500.00	\$ 2,500.00	\$ 5,000.00
TOTAL		<u>\$ 15,000.00</u>	<u>\$ 5,000.00</u>	<u>\$ 10,000.00</u>

2019 OTHER BUDGET ACCOUNTS		Income	Expense	Net
Memorial/Tribute Bricks	Ongoing	\$ 15,000.00	\$ 3,300.00	\$ 11,700.00
Grants	Ongoing	\$ 50,000.00	\$12,500.00	\$ 37,500.00
Business Members	Jan - Apr	\$ 5,000.00	\$ 1,000.00	\$ 4,000.00
TOTAL		<u>\$ 70,000.00</u>	<u>\$16,800.00</u>	<u>\$ 53,200.00</u>

MISCELLANEOUS LEGACY EXPENSES		Expense	Used
TOTAL Misc.		<u>\$ -</u>	<u>\$ -</u>

[illegible]

Michigan Humane Society
Animal Welfare and Law Enforcement Training
June 5 and 6, 2019
UPAWS
815 S. State Hwy
Gwinn MI 49841

Day 1 (June 5) – Animal Welfare Training

Welcome and Introductions		8:30 – 8:40 A.M.
Best Practices in Animal Care for Shelters and Rescues	Dr. Shirene Cece	8:40 – 10:30 A.M.
BREAK		10:30 – 10:15 A.M.
Best Practices in Animal Care for Shelters and Rescues, continued	Dr. Shirene Cece	10:15 – 12:00 NOON
LUNCH		12:00 NOON – 1:00 P.M.
Animal Law for Rescues and Shelters	Ann M. Griffin, Esq.	1:00 – 2:30 P.M.
BREAK		2:30 – 2:45 P.M.
Humane Use of Animal Handling Equipment	Debby MacDonald	2:45 – 4:15 P.M.
Questions and Wrap Up		4:15 – 4:30 P.M.

Day 2 (June 6) – Law Enforcement Training

Welcome and Introductions		8:30 – 8:40 A.M.
Animal Cruelty Awareness	Debby MacDonald	8:40 – 10:15 A.M.
BREAK		10:15 – 10:30 A.M.
Hoarding	Debby MacDonald	10:30 – 11:30 A.M.
LUNCH		11:30 A.M. – 12:30 P.M.
Livestock & Horse Cruelty Investigations	Andy Seltz	12:30 – 3:15 P.M.
BREAK		3:15 – 3:30 P.M.
Animal Behavior and Handling	Debby MacDonald	3:30 – 4:30 P.M.
Questions and Wrap Up		4:30 – 4:45 P.M.

Community Outreach & Volunteer Coordinator Report

April 2019

VOLUNTEER

- Overhauling entire program. Contacted volunteers to make sure they are still interested. I am setting up the database in Volgestics (our Volunteer database) so it can be utilized fully and in more effective ways. Everything will all in one proper place - like it should be.
- Complete cleanup of Fosters - I just made Kailyn a System Operator in Volgestics so she has her own log in for fosters. It is a neat system. I'm also going to setting up a Power Point on the Volunteer Foster Page --- I am doing the same for all volunteers.
- I also am working on the updated Volunteer Handbook as well as Foster Volunteer Handbook -- - it is the Volunteer Handbook is mainly finished but I want to go over it a couple more times.
- Contacted the Court System for court ordered volunteers for shelter cleaning and chore work.
- Contacted MI Works for the same for type of volunteers who need hours to get their unemployment checks. Posted on Facebook and will be contacting Mining Journal for Maintenance volunteers.
- My main concern right now is tackling the fosters and in-shelter working volunteers to clean, walk and clean cats. What I am calling Essential Volunteer Jobs. Other volunteer positions will come later as these take priority.
- Met with two NMU students who will be volunteering 100 hours each in the Fall for the Student Leadership Program.
- Met with NMU Students who will be doing a 4-credit project - enrichment clicker training for shelter cats. Her advisor is Dr. Kapla. Starts in the Fall.

COMMUNITY OUTREACH

- Pet Gazette Newsletter finished this issue – developed content, produced in Publisher, coordinate printing etc. with Pride. Issue is going out for the first time in color and I re-did the entire look. This issue is kinda a two-fold as it is a harder “ask” than normal. (SEE ENCLOSED FOR ISSUE)
- EMMA Enews mailings sent.
- Bissell Empty the Shelters – coordinating event which will be on May 4th.
- Wrote and received a Petfinder Foundation Grant for Cat Enrichment Kuranda Towers. Grant is \$963.
- Coordinated 17 HATS cats to come up. 12 adopted in one week – 5 left.
- May 5th – Coordinating a dog safety program in community room for children. Also, before that doing a tour for Daisy Troop.

Sincerely,

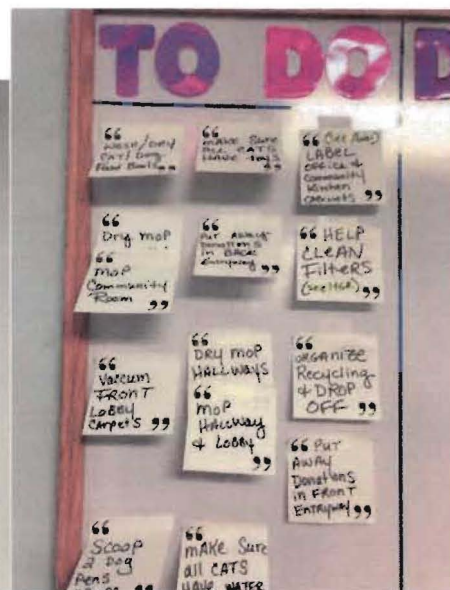
Ann Brownell

Volunteer and Community Outreach April 2019 – IN ADDITION

Implementing a "To Do" board for our volunteers. When volunteers come in, they look at the board and pick a project each time they volunteer. They move the To Do note to the "Doing" section, and that lets everyone else know someone is currently working on that project, then they go do that project. Once the project is completed, they move it to the "DONE" section of the board. This lets everyone know the item has been done recently.

I think this is a great idea that will keep up with some of the chores. ~ Ann Brownell

PHOTOS: UPAWS To Do Board:



Board Development Committee Meeting Minutes

April 9, 2019

6:30 p.m., Border Grill, Marquette

Present: Bob Stephenson (Chair), Crystal Swanson, Reva Laituri, Scott Jandron, and Karen Duquette.

Excused: Linda Roncaglione, Lynn Andronis, Kathi Fosburg

Guest: Andi Goriesky, Board Applicant

- 1) **Call to Order:** Meeting was called to order at 6:30 pm.
- 2) **Agenda:** Interview of Board applicant, Andi Goriesky; Committee member discussion of three current Board applicants; Thumb drive as new Board member orientation tool.
- 3) **Interview** of Andi Goriesky, Associate Broker and Owner of Select Realty. Session was approximately 25 minutes. Andi has volunteered previously working with Sally's Ride and the new building committee. Andi has also been instrumental in purchasing land, housing animals, moving to the new shelter and selling the old shelter. Andi is well known to many UPAWS committee members, staff, and Board members. Crystal will contact references.
- 4) **Discussion** of all three current Board applicants: Austin Loehr, Andi Goriesky and Leslie Hurst. Austin has completed all required steps for the Committee to forward a recommendation to the Board. Andi has completed all steps but attendance at a Board meeting. Leslie has completed all required steps but the formal Committee interview. The five (5) Committee members attending (quorum established) agree that all three applicants have necessary qualifications. The Committee will forward a recommendation to the Board that Austin Loehr be appointed to the one open seat, term ending July 2021. Andi and Leslie will be urged to continue the vetting process anticipating any potential future openings. The Committee Chair will inform each applicant of the above actions.
- 5) **Thumb Drive:** Scott will load a couple of thumb drives with a series of UPAWS documents as an orientation tool for newly appointed Board members. Initial list to include Bylaws, Board Policies & Procedures, UPAWS 101, Board Member Term Information, List of Board Members and Contact Information, Board Matrix, and UPAWS Organizational Chart.

Next Committee meeting scheduled for 6:30pm on Tuesday, May 14, 2019, at the Border Grill, Negaunee.

Meeting adjourned at 7:30 PM

Minutes submitted by: Bob Stephenson

FINANCE COMMITTEE MINUTES

March 28, 2019 5:30p.m

New Shelter

Present: Bob Stephenson, Joan Mulder (Chair), Kathy Leone, Steve Embree

Excused: Christian Verardi

Guest: Rachel Thomas

1. Call to Order: Meeting was called to order at 5:30 pm.

2. Agenda:

- a. Balance Sheet and Profit & Loss review for February 2019
- b. UPAWS Financial Trends & Cost Analysis 2007-2018
- c. Finance Policies

3. Balance Sheet and Profit & Loss

The Committee reviewed the February 2019 Balance Sheets and Profit & Loss Statements focusing on revenues versus budget, cash flow, and days' cash on hand.

4. Financial Trends & Cost Analysis 2017-2018

Included analysis of main sources of support and revenues; revenue and cost per animal served; allocation of resources; analysis of balance sheet trends; analysis of revenue and cost ratios. Data compiled by Kathy Leone, Board President and Finance Committee member. Short discussion regarding replacement of aging shelter van. Will consult with the Shelter Manager regarding specifications for the vehicle.

5. Finance Policies

Discussion of a rewrite of the UPAWS Finance Policy document and need for Investment and Giving policies. Steve Embree will create appropriate drafts for consideration. Joan will provide the Auditor's Narrative from the Annual Report.

Meeting adjourned at 6:20 pm.

Minutes submitted by: Bob Stephenson

FUNDRAISING COMMITTEE MEETING MINUTES
April 16, 2019 5:30 PM
UPAWS

Present: Amber Talo (Chair), Karen Rhodes, Lynn Andronis, Marlene Ombrello, Reva Laituri, Ann Brownell

Absent: Laura Aldridge (excused), Jennifer Beckman, Kori Tossava (excused)

REPORTS/UPDATES ON COMPLETED FUNDRAISERS:

"Name a Beer After Your Pet" (March 29) (Amber) On Friday, March 29th at Cognition we released "Coco-Chanel's Pretty Pilsner" to benefit UPAWS. As this Live Auction item has grown each year at Cause for Paws, we decided to include catering and 50 custom shirts (to be sold by donation to UPAWS) to increase the revenue derived at Live Auction. Border Grill donated the catering for the first release party and the shirts sold very well. We have 10 shirts remaining for sale at the shelter. Amber is working with Cognition to schedule the next two Release Parties.

Platinum Partners (Kori) There are four Platinum Partners confirmed, which an increase from the previous year is. Kori provided a report via e-mail on the status of Platinum Partners. She needs to get the banner ordered and then will complete her report so that the revenue/expenses can be divided on Raise the Woof, Cause for Paws, Tee Up For Tails, and Strut Your Mutt 2019 reports. Amber commented that TV6 had given advertising sponsorships for SYM and C4P last year and mentioned they would be interested in doing a yearly type of sponsorship to the main Fundraisers instead of doing them individually. Amber will follow up to see if they might still be interested before banner is ordered as we could do an in-kind Platinum Partnership for the advertising of all 4 Fundraisers. MI Internet Company had expressed interest in becoming a Platinum Partner as well, Amber forwarded the information to Kori but perhaps MI Internet Company didn't respond or changed their mind.

ONGOING/UPCOMING FUNDRAISERS:

Upcoming/Ongoing Fundraisers:

Pet Photo Calendar Contest (April 2019-January 2020) (Reva) The Pet Photo Calendar Contest has started. Advertising has begun with flyers/posters, website/Facebook, and in the Newsletter. So far there are 9 entries, but it is very early still. Reminder to get your photo submission in!

Econo Pet Tags (May 2019) (Karen) Karen asked Econo Foods Manager Zach if Econo would match the pet tag donation amount. She still has not heard back if they will do the match, but the Pet Tag promotion is happening. The Pet Tags promotion runs the month of May.

Wash n' Wag (June 22, 2019) (Amber) Amber has scheduled the Wash n' Wag Fundraiser for Saturday, June 22 from 11am-3pm (1 hour for set-up) previously we had kiddie pools and hoses, so she is trying to locate those or see if we can borrow for the event. Amber is looking for volunteers to help with the Fundraiser washing dogs and doing registration. Will most likely not offer Food this year as the revenue generated is not worth the hassle, but will be contacting Food Trucks to see if they would be interested in partnering up for cross promotion.

Burke Photo (3rd Party) Karen reported that Burke will not be doing the 3rd Party Fundraiser this year. Lynn is looking into pitching the idea to other photographers to see if they might be willing to do it instead.

TUFT (July 12, 2019) (Karen) Karen reported that Tito's Vodka will sponsor again and provide samples. Board applicant Austin Loehr reached out regarding a Golf Sponsorship for Radio Results Network where he works. Karen spoke to him and they will be donating a weekend trip to the Chula Vista Resort in Green Bay to be used as an auction prize and provide in-kind advertising. In return, they will be listed as a sponsor and get a team similar to TV6 for their in-kind advertising sponsorship.

Blueberry Fest (July 26, 2019)(Karen) Karen reported that the entry fee has gone up this year to \$100. Iron Bay said they would be willing to sponsor the entry if they receive Cognition's "Margie's Journey" Blueberry Wheat Ale they are requesting to get on tap again. This was a "Name a Beer After Your Pet" in 2018 from the Troudt's that was a

double release at Iron Bay and very popular for Blueberry Fest. Amber will discuss with Iron Bay, Cognition and the Troudt's to get the beer request and provide the beer advertising for the both and update Karen regarding the sponsorship and advertising.

NEW BUSINESS:

- Reva mentioned that Board Development interviewed Andi Goriesky as a Board applicant and she mentioned she was very interested in joining the Fundraising Committee. Amber will reach out to Andi as she would be a welcomed addition to the Committee.
- Marlene mentioned that she has been in contact with Christine Pesola regarding a building for a possible Rummage Sale. We do not have a Chair for the Rummage Sale so at this point it is still in discussion whether or not this Fundraiser will happen. It is not included in the 2019 Fundraising Budget.
- Amber commented that she would like to bring the Face cut-out prop purchased with Thrivent Funds to the shelter if possible. It is taking up a significant amount of my garage. We are unsure where we could put it as it is a large very sturdy piece with wooden legs, so unfortunately it isn't very transportable. Reva and Ann mentioned that perhaps the Children's Museum would want joint custody of it so it can be used more often and we can just take when it's needed for fundraisers. Or maybe it could be used by Community Room entry outside under the awning for kids to use when they visit the shelter.
- The Committee discussed the use of the Fundraising Storage Closet and were very appreciative for the time and effort put in to cleaning the space out. Amber requested that Committee members put together a list of items they currently store at home that they would like to bring to be stored in this room. Items that should definitely be stored in the storage closet are those that are used for multiple or all fundraisers. These items will be placed first, and then additional items can also be stored. The committee member lists will be reviewed at the next Fundraising Committee Meeting and then we will schedule a time for those interested to help organize everything with clear labels and a sign-out sheet so that we can track items and they don't go missing. Reva purchased and donated a step ladder for the storage closet which should be kept in the storage closet for the Fundraising Committee.

Canister Report (Reva): Report attached. The total column formula didn't add Aurora Boutique and Elaine's to the total. Amber will edit the report and send back to the committee prior to submitting to the Board for review. Togo's in Harvey has closed, so that canister has been pulled. Crystal also pulled the canister at the Carp River Salon (T-Bar) for the summer.

The meeting was adjourned at 6:43 PM

Respectfully submitted,
Amber Talo
Chair

2019 Fundraising Budget

UPAWS FUNDRAISERS	Date	Budgeted Income	Budgeted Expense	Budgeted Net
Raise the Woof	\$ 43,119.00	\$ 7,350.00	\$ 3,705.00	\$ 3,645.00
Pet Photo Calendar Contes	April-January	\$ 12,300.00	\$ 3,025.00	\$ 9,275.00
Wash 'n Wag	June	\$ 1,800.00	\$ 455.00	\$ 1,345.00
Tee Up For Tails	July	\$ 19,900.00	\$ 7,237.50	\$ 12,662.50
Blueberry Festival	July	\$ 550.00	\$ 75.00	\$ 475.00
Strut Your Mutt	Aug/Sept	\$ 22,000.00	\$ 4,965.00	\$ 17,035.00
Cause For Paws	November	\$ 25,100.00	\$ 5,468.00	\$ 19,632.00
Mares-Z-Doats Photos with	Nov/Dec	\$ 3,080.00	\$ 580.00	\$ 2,500.00
Lights of Love	Nov/Dec	\$ 2,350.00	\$ 155.00	\$ 2,195.00
TOTAL		\$ 94,430.00	\$ 25,665.50	\$ 68,764.50

D PARTY & MISC FUNDRAISE	Date	Budgeted Income	Budgeted Expense	Budgeted Net
Throttle Sled Night	\$ 42,787.00	\$ 1,700.00	\$ 250.00	\$ 1,450.00
Burke Photo	April	\$ -	\$ -	\$ -
Throttle Bike Night	\$ 43,321.00	\$ 1,700.00	\$ 250.00	\$ 1,450.00
Econo Pet Tags	May	\$ 1,425.00	\$ 75.00	\$ 1,425.00
Super One Cookout	8/31 - 9-1	\$ 6,000.00	\$ 30.00	\$ 5,970.00
TOTAL		\$ 10,825.00	\$ 605.00	\$ 10,295.00

MISCELLANEOUS INCOME	Income	Expense	Net
Canisters	\$ 9,500.00	\$ 200.00	\$ 9,300.00
Econo Receipts (2)	\$ 7,500.00	\$ -	\$ 7,500.00
TOTAL	\$ 17,000.00	\$ 200.00	\$ 16,800.00

MISCELLANEOUS FUNDRAISING EXPENSES	Expense	Used
First Giving	\$ 500.00	
Supplies (misc.)	\$ 175.00	
Miscellaneous	\$ 100.00	
Third Party Expenses (not budgeted above)	\$ 150.00	
TOTAL Misc.	\$ 925.00	

2019 Actual

<u>UPAWS FUNDRAISERS</u>	<u>Date</u>	<u>Rev.</u>	<u>Exp.</u>	<u>Net Rev.</u>	<u>Over/Under Budget</u>
Raise the Woof	19-Jan	\$ 7,836.00	\$ 3,101.37	\$ 4,734.63	\$ 1,089.63
Pet Photo Calendar Contest	April-Jan				
Wash n' Wag	22-Jun				
Tee Up For Tails	12-Jul				
Blueberry Festival	26-Jul				
Strut Your Mutt	15-Sep				
Cause for Paws	9-Nov				
Mares-Z-Doats Photos with Santa	Nov/Dec				
Lights of Love	Nov/Dec				
<i>TOTAL</i>		<u>\$ 7,836.00</u>	<u>\$ 3,101.37</u>	<u>\$ 4,734.63</u>	\$ 1,089.63

<u>3RD Party & MISC Fundraisers</u>	<u>Date</u>	<u>Rev.</u>	<u>Exp.</u>	<u>Net Rev.</u>	
Throttle Sled Night	\$ 43,152.00	\$ 1,560.00	\$ 210.50	\$ 1,480.50	\$ 80.50
Burke Photo	April				
Throttle Bike Night	\$ 43,321.00				
Econo Pet Tags	May				
Super One Cookout	Aug 31-Sept1				
<i>TOTAL</i>		<u>\$ 1,560.00</u>	<u>\$ 210.50</u>	<u>\$ 1,480.50</u>	

<u>Miscellaneous Income</u>			<u>Exp.</u>	<u>Net Rev.</u>	
Canisters (to date)		\$2,473.11		\$2,473.11	\$ 148.11
Econo Receipts		\$ 2,511.16	\$ -	\$ 2,511.16	\$ (1,238.84)
<i>TOTAL</i>		<u>\$ 4,984.27</u>	<u>\$ -</u>	<u>\$ 4,984.27</u>	

To date over/under budget | \$ 79.40

FUNDRAISING COMMITTEE CONTACT LIST AND CALENDAR

COMMITTEE Contact Information

Amber Talo (Chair) fundraising@upaws.org

Committee Members: Reva Laituri, Lynn Andronis, Karen Rhodes, Ann Brownell, Jennifer Beckman, Kori Tossava, Marlene Ombrello, Laura Aldridge

UPCOMING EVENTS

Pet Photo Calendar Contest (April 2019 - January, 2020)
Reva Laituri (Chair)

Econo Pet Tags (May 2019)
Karen Rhodes (Liaison)

Wash 'n Wag (June 22, 2019)
Amber Talo (Chair)

Tee Up for Tails (July 12, 2019)
Karen Rhodes (Chair)

Blueberry Festival (July 26, 2019)
Karen Rhodes (Chair)

Throttle Bike Night (2019)
Reva Laituri (Liaison)

Super One Cookout (August 31-September 1, 2018) – 3rd Party
Karen Rhodes (Liaison)
Super One Marquette – 228-6777
Super One Negaunee – 475-4132

Strut Your Mutt (September 15, 2019)
Ann Brownell (Chair)

Sally's Ride (September, 2019)
Joan Mulder (Chair)

Cause for Paws (November 9, 2019)
Amber Talo (Chair)

Mares-Z-Doats Santa Photos (Nov or Dec, 2019)
Lynn Andronis (Chair)

Lights of Love Booth (Nov-Dec, 2019)
Karen Rhodes (Chair)

Throttle Sled Night (Jan or Feb 2020) 3rd Party
Reva Laituri (Liaison)

Raise the Woof (January, 2020)
Amber Talo (Chair)

ON-GOING FUNDRAISERS AND PROMOTIONS

Canisters

Reva Laituri (Chair – Chocolay Township, Negaunee, Ishpeming,
Gwinn, Sands)
Crystal Swanson (Volunteer – Marquette City & Township)

Econo Receipts (Feb and Sept)
Karen Rhodes (Chair)

Internet Promotions
Ann Brownell (Chair)

Resale
Ann Brownell (tees/sweats/misc.)
Shelter Manager (animal products)

OTHER CONTACTS

Finance (budgeting)
Joan Mulder (Treasurer) – jmulder@upaws.org

Website (special pages)/Social Media
Ann Brownell - abrownell@upaws.org

Volunteers

Ann Brownell (Volunteer Coordinator) – 475-6661 (w); volunteers@upaws.org

6/2018

Notes:

The following businesses offer employee volunteer incentives: Kohls, Target, Starbucks, Wells Fargo, Honor Credit Union, Lowes, Walmart

Platinum Sponsors for 2019-2020: Honor Credit Union, Iron Range Agency, Mares-Z-Doats, MBANK

Canisters 2019

Canisters 2019	Collector	Start/End	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
Ace Hardware	D. Laituri	Sept. '18	58.75	88.25	84.25										231.25
Animal Medical Center	K. Rhodes		-	-	28.38										28.38
Aurora Piercing Boutique	C. Swanson	Aug '18	-	11.70	-										11.70
Bayshore	K. Rhodes		-	-	5.00										5.00
Ben Franklin	K. Rhodes	Mar '17 -	-	-	6.00										6.00
Big Boy	K. Rhodes		54.87	-	18.35										73.22
Bodega	C. Swanson	May-17	-	3.71	-										3.71
Border Grill Main	C. Swanson		4.18	4.17	21.80										30.15
Border Grill Negaunee	R. Laituri		7.50	-	8.50										16.00
Buck's Restaurant	D. Laituri	Jan '15 - Dec '18 -	19.25	20.75	29.25										69.25
Carp River Saloon	C. Swanson	Mar '19	6.83	-	9.36										16.19
Cedar Motor Inn	C. Swanson		1.95	2.24	1.90										6.09
Check 'N Cash - Ish.	D. Laituri	Jan '17	11.50	-	6.00										17.50
Check 'N Cash - Mqt.	K. Rhodes	Jan'16 -	-	-	2.90										2.90
Crossroads Convenience Store	D. Laituri	May-17	99.50	61.00	46.00										206.50
Culvers	C. Swanson	May '18 -	95.87	71.01	116.87										283.75
Elaines	D. Laituri	May '18 -	15.25	15.00	19.00										49.25
Freedom Gas	C. Swanson		43.47	20.08	21.30										84.85
Great Lakes Fresh Market	D. Laituri	Jul '16 -	-	17.25	-										17.25
Gwinn/Sawyer Vet Clinic	R. Laituri		-	-	-										-
Honor Credit Union - Gwinn	R. Gustafson	Jun-17	28.00	-	-										28.00
Honor Credit Union - Marquette	C. Swanson	May-17	10.11	-	14.99										25.10
Honor Credit Union - Negaunee	D. Laituri		-	11.25	1.00										12.25
Iron Range Agency	R. Laituri	Jan. '17 -	-	-	11.00										11.00
Jean Kays	C. Swanson		14.63	8.34	11.81										34.78
Jeffrey's	C. Swanson		-	13.32	9.53										22.85
Jubilee Ishpeming	D. Laituri		15.25	4.00	12.00										31.25
Kassel's Korner (short term)	R. Laituri	Jun '18	-	-	17.50										17.50
Kountry Korner	R. Gustafson		46.38	79.00	97.00										222.38
Main Street Pizza - Harvey	D. Laituri	Oct '16 -	15.25	10.25	-										25.50
Mares-z-Doats	K. Rhodes		-	-	31.37										31.37
My Place	C. Swanson	Jun '17	-	5.28	5.17										10.45
Negaunee Vet Clinic	C. Swanson	Dec '14 -	10.13	24.93	-										35.06
New Age Tattoo	C. Swanson		-	3.91	-										3.91
Northern Lights	K. Rhodes	Apr '15 -	-	14.00	19.31										33.31
Northern Vet Associates	R. Laituri	Apr '16 -	-	-	13.25										13.25
Poet's Pet Parlor	K. Rhodes	Feb '15-	-	-	8.00										8.00
Ralph's Deli	R. Laituri	Jan '15 -	-	-	-										-
Range Bank – Negaunee	D. Laituri	Oct '14 -	-	-	4.50										4.50
Serendipity Salon	C. Swanson	Feb '15-	-	7.50	-										7.50
Ship 'N Shop	K. Rhodes	Sep '15 -	-	-	5.12										5.12
Super One Marquette	C. Swanson		41.59	25.75	38.91										106.25

[illegible][illegible]

POLICY & BYLAWS COMMITTEE

Chaired by: Colleen Whitehead

Date: April 11th, 2019 10:00 am -12:00 pm at the Crossroads in Marquette

Members Present: Colleen Whitehead, Reva Laituri and Lynn Andronis

Discussion:

- Review and discussion of draft policies presented to the Committee:
 - Board Actions
 - Charitable Contributions; draft Language to be added to Policy 4.0 Financial Oversight
- UPAWS Annual Report Policy – discussion of revised formats for presenting the information.
- Review and discussion on the Board member election process. Per email exchange between Reva and Bob; P/B Committee to provide draft language re: proposed process for elections for multiple candidates and vacancies.

Assignments:

- Colleen to forward draft revision of Board Financial Oversight Policy to Joan for Finance Committee review.
- Reva to provide Committee members with sample Annual Report formats; next meeting further review and discussion on Annual Report format / policy.
- Lynn to forward past Board Development process documents for review by the Committee.
- Individual Committee members will continue working on assigned policy areas being developed.

Next Meeting:

- May 16th, 2019 at 10:00 a.m. at Crossroads in Marquette; monthly meeting is usually the 3rd Thursday of each month.

Donor Development Committee Meeting
April 17, 2019, 5:30 p.m.
Staff/Volunteer Break Room, UPAWS Shelter

Present: Reva Laituri, Chair. Lynn Andronis, Chris Danik, Leslie Hurst, Kori Tossava

Absent: Karen Rhodes (excused)

Leslie and Chris joined the committee to provide technical expertise in fulfilling the committee's goal of reviewing and recommending to the board the purchase of a new constituent management system (donor database).

Reva compiled and provided the committee with a list of wants and wishes, singling out those that the committee considered to be priorities. She also previously prepared a spreadsheet comparing a number of features of databases which had been narrowed down from a larger consumer's guide of recommended databases for small to medium sized non-profits.

Leslie and Chris had a number of questions about Basic Funder, our current database, as well as how we planned to use a new database. Kori and Lynn provided clarifications and explanations to their queries.

Reva left the meeting to attend another meeting at 6:30.

Lynn will meet with Leslie and Chris so they can see how Basic Funder works.

Leslie and Chris would like time to review the databases prior to the next meeting. Also, Leslie will be on vacation, and requested the next meeting be scheduled after May 23rd.

Meeting was adjourned at approximately 8:50 p.m.

Respectfully submitted,

Reva Laituri

Chairperson



WHAT'S INSIDE:



From the UPAWS-
Board President:
Innovation and
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From the Shelter:
How the shelter
directly helps
animal care and
comfort.
PAGE 3



UPAWS Pet Photo
Calendar Contest:
Your pet could be
a star! Enter their
photo today!
PAGE 3

Great Friends Found here. Visit UPAWS!

SPRING
2019

THE UPAWS Pet Gazette

GRAND OPENING! UPAWS NEW CAMPUS

“Today is the beginning of a new era for homeless pets in our community. This new chapter for animals in need includes a facility designed to improve the well-being of those in our care. This was only possible through the dedication and donations of friends, volunteers, board members, and employees. We would like to thank everyone for helping us on this journey now, and in the future.”

Ryan Poupore, UPAWS Shelter Manager

Standing in front of a full crowd on Saturday, March 9, we announced that it was time for our ceremonial ribbon cutting...however we wanted to do ours a little differently. Because the UPAWS Animal Community Center would not be here without the steady support of our community, we invited EVERYBODY in attendance to stand with us as we cut the ribbon. UPAWS is truly a community asset and we thank YOU for making our dream a reality.

The ceremonial ribbon cutting took place with over a hundred people in attendance, and nearly a hundred or more joined for the grand opening activities. Tours highlighted the research and planning that went into the comfort of our new home and the new programs we will offer. New sponsorship opportunities for the care of our animals and to create an interactive facility were unveiled. Adoptions were completed and our ReTAIL section was busy. It was a day to celebrate indeed!



UPAWS Shelter Manager Ryan Poupore cut the Grand Opening ribbon.



The Grand Opening ribbon cutting included our friends and neighbors, our donors and adopters, our elected officials and volunteers.

Board of Directors

Kathy Leone-President
 Dr. Scott Jandron-V. President
 Joan Mulder- Treasurer
 Colleen Whitehead-Secretary
 Dr. Karen Duquette
 Jim Kinnunen
 Reva Laituri
 Alex Petrin
 Bob Stephenson
 Christian Verardi
 Amber Talo

Shelter Manager
 Ryan Poupore

Capital Campaign Manager
 Kori Tossava

**Community Outreach and
 Volunteer Coordinator**
 Ann Brownell

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Email
info@upaws.org

Call
 906-475-6661

Upcoming Events/Activities

2020 Pet Photo Calendar Contest
 Enter pet photos in April and May
 Contest voting starts July 1st

**Bissell Foundation's EMPTY the
 Shelters Adoption Event**
 May 4th Noon to 4pm at UPAWS

**UPAWS 'Pet Tags' at Tadych's
 Econo Foods**
 Month of May

Wash-N-Wag and Bark-B-Q
 June—TBD

Tee-Up-4-Tails Golf Event
 July 12th at Marquette
 Country Club

Blueberry Festival
 July 26th Downtown Marquette

Visit our website at upaws.org for
 more info or phone 906-475-6661



FROM THE BOARD PRESIDENT:

Innovation & Progress

UPAWS recognizes the amazing opportunity we have to continue to innovate as well as reimagine how our new shelter can be utilized to expand programs and increase community engagement. ~ Kathy Leone

It was summer of 1970—something when a mangy mixed breed dog, that in his past had suffered a broken tail, sauntered into our yard full of kids. Well, dog and kids were ecstatic! The next day, he was still outside our door. No collar to tell us he had a family. And in no hurry to go back to where he came from.

My parents brought him to the concrete and steel fenced impound facility 5 miles away. We continued on to a family gathering and returned home later that day. Waiting at the door was this dog. He obviously found the impound facility lacking.

We named him Ruff. I don't recall if it was because of his bark or the rough shape he was in. He chose us and we cared for him for the rest of his life.

Back then, if Ruff had not escaped, he most likely would have been euthanized. Today, a dog or cat surrendered to UPAWS' Ruth and Philip Spade Adoption Center does not look out from behind steel bars or go without medical attention.

A dog in our care sleeps in a bed on a heated floor, has a walk many times a day and a young child may read him a story as part of our new kid's reading program. Cats stretch out in comfort basking in the sun. Soon, a veterinarian will come on site to perform spays and neuters in our Surgery and Treatment Center, relieving animals of transport stress.

Innovation is invigorating and reimagining the programs animal shelters can offer their communities.

Foundations such as Maddie's Fund, established in 1994, has provided over \$225.7 million in innovation grants toward increased community lifesaving, shelter medicine education, and pet adoptions across the U.S. (UPAWS has received multiple grants from Maddie's Fund).

UPAWS recognizes the amazing opportunity we have to continue to innovate as well as reimagine how our new shelter facility can be utilized to expand our programs and to increase our community engagement.

I am grateful Ruff found his way back to our house all those years ago. Today if he was surrendered as a stray to UPAWS, I doubt he'd try to run away. It's a pretty cool place for an animal to hang out until a forever home is found.

~ Kathy Leone

You're Invited!

Hey! Want to learn more of what's going on at UPAWS? Join UPAWS Board members and staff for our monthly board meeting.



It is held normally the fourth Monday of every month (unless that lands on a holiday). The UPAWS Board consists of all volunteers and they are a friendly, welcoming group! There is also time in each meeting for public comments, concerns and questions. Please join us!

hope to allow for more engagement and interaction with the community and individuals who attend our monthly Board meetings. Board meeting "packets" are posted for the public. Please visit this link to view reports: <https://upaws.org/board-reports>

New on our website:

Board Reports

Posted to communicate information on the upcoming and past Board meetings to bring the public up to speed on Board discussions. We

FROM THE SHELTER:

Sometimes words have a hard time describing big ideas and dreams. In fact we've been talking about the Imagine the PAWSibilities Campaign for so long, it's nice to take a deep breath and actually see these words illustrated in reality.

Relaxed: That's how the cats felt as they were taken off of the Marq Tran into the new private condos and cat colonies. Immediately they spread out, began to flick their tails and purr. Some of these were the very same cats that hid in their litter boxes and kennels in the old shelter!

Comfortable: Dogs sprawled in our real life rooms meant to imitate your living room. Watching them snuggled into their pet bed or on a blanket, toys nearby, snoozing peacefully, waiting for their next walk, or for play time.

Enriched: Watching both the cats and dogs enjoy their time in the play room, on their walks, or in the outdoor play yards as the February snow becomes a memory. And when the snow was too bad or the weather was too cold they got extra time playing fetch and gaining confidence by running in and out of the agility tube in our community room



Safe and quiet: That's how it is in the 'hold wing' for animals not available for adoption yet. This keeps them in a calm environment as they get used to the shelter and we have the chance to assess them.

Fun: To see over 50 third graders join us in learning about animal welfare at our first 'field trip'. We watched future animal advocates engage with homeless animals and learn about what it means to care for animals.

Excited: When people enter our building in awe of the details we focused on, from the color of the paint on the walls, the in floor heat, advanced HVAC system, acoustics, lighting, and design.

Proud: Of the dedication, commitment and passion from the UPAWS staff who packed and unpacked, organized, and developed new shelter protocols. The team at UPAWS is truly second to none.

Thankful: For the volunteers who helped with our move by answering phones, assembling equipment, building shelves and more.

Inspired: UPAWS is truly an organization by and for the community. We would not have made it 40 years without it you. We look forward to the future 40 years, developing new programs, engaging youth, coordinating professional development, rescuing homeless animals and entering into the next generation of animal welfare together.



2020 Pet Photo Calendar Contest



Show off your pet to win a spot in the UPAWS 2020 calendar!

UPAWS is hosting its 2020 photo contest to see whose furry friend has what it takes to be the next calendar pet!

Pet owners are welcome to enter a high resolution photo of their pet in the photo contest with a \$12 donation. Participants can recruit family and friends to support their campaign for their photo by voting. Votes are 25 cents each with no limit.

Enter your photo by May 31st. Voting begins July 1st. When the contest ends, the top 12 entries with the most votes will receive months in the calendar with the top entry also getting the cover. All photo entries will be featured within the calendar.

Entry forms and details are available on our website, at UPAWS, and at the Westwood Mall kiosk and other locations.

Does your pet have what it takes to be a star? Get snapping and take that winning shot!

Kids and Pets

A pet can be a child's best friend, as well as a great teacher. Your child can learn much from a family pet, including these ten valuable life lessons:



1. **Responsibility:** Pets need daily feeding, exercise, affection, grooming and potty time (and clean-up). Older kids can learn how to care for a pet and even young ones can help with feeding and playtime.
2. **Trust:** It's easy to spill your heart out to your pet! They love you unconditionally. Pets make wonderful companions for children.
3. **Compassion:** Caring for a pet requires compassion, understanding, and empathy. Kids learn to be kind and to take care of others' basic needs.
4. **Bereavement:** When a pet passes away, your child will inevitably feel the pain of the loss, but will learn how to cope with grief.
5. **Respect:** Owning a pet teaches children how to respect others. They must touch them gently, tend to their needs, and learn not to disturb them when they're eating or sleeping.
6. **Self-Esteem:** Pets show unconditional love, which can be a great boost to a child's self-esteem. So, too, can the satisfaction that comes from having responsibility and caring for a pet's needs.
7. **Loyalty:** A pet's loyalty toward its owner is often unmatched. In turn, children learn the importance of showing loyalty to their devoted furry friend.
8. **Physical Activity:** Children who own a dog learn how fun physical activity can be while they play tug-of-war, fetch, or go for walks and hikes with their pet. Research shows that children in dog-owning families spend more time being physically active than children without dogs.
9. **Patience:** Bonding with a new pet often takes time. Your child will learn patience while your new pet becomes comfortable in your home and also during training.
10. **Social Skills:** Dogs can be an amazing social "ice breaker." Taking your dog for walks as a family can improve your child's social skills as you interact with others.

~ Credit: Healthy Pets with Dr. Karen Becker



Thank You UPAWS 2019
Platinum Sponsors



purrs & whiskers Did you know?

Cat whiskers can get fatigue?

Your cat's whiskers are so sensitive that they can become easily fatigued and in turn cause discomfort by unnecessary contact with things like the sides of narrow bowls. To help prevent whiskers fatigue, make sure your cat's bowls are low and shallow and her water dish is wide.

Purrs are therapeutic?

Cats are able to give healing because their purrs have a hertz frequency range that is amazingly medically therapeutic. Perfect purrs help lower stress and blood pressure and may reduce the risk of heart attacks by 40%.

"Did you know?" is brought to you by the following business members. The UPAWS gratefully acknowledges their support and contributions.



Business Membership:

By becoming a Business Member of UPAWS you will know your business is a core supporter of our mission to improve the quality of life and welfare for domestic animals and provide a safe haven while finding lifelong homes for the animals in our care. To learn visit our website link: www.upaws.org/get-involved/become-a-member/business-members/

WE COULDN'T DO IT WITHOUT YOU!

The animals at UPAWS really need your help! Every day animals arrive with stories that can be both heartbreaking and uplifting in how they show their resilience and forgiving natures.

As we move into the warm and sunny weather, the halls of UPAWS will be busier and the kennels will be filling up.

During our short summers, people are especially busy. We see that more animals come in and it takes longer for them to get adopted. This, in turn, brings the expense of caring for each animal more costly.

Every day animals arrive with stories that can be both heartbreaking and uplifting in how they show their resilience and forgiving natures. They don't dwell on the past and gratefully accept what the present offers.

Cooper, Friday & Mara, and Hawk are four recent UPAWS residents that received their second chances because of the dollars you gave.

Copper came to us after his beloved owner passed away. Copper had been a much loved and loyal companion for his whole life and this change was hard for him, especially at his elderly age. One day a family with small children came in to UPAWS to find a new family member. They starting looking at all the younger dogs. But low and behold the children begged to meet Copper- the oldest dog



in the shelter, surprising not only the parents but the staff! It was love at first site, the children were not leaving without him! Copper has since become a true family member and the children's shadow and their best friend.

Thank you for being there for all the homeless dogs, cats and small critters. Together we can provide these sweet, deserving souls, second chances and bright, healthy, and happy futures.

Ann Brownell
UPAWS Community Outreach and
Volunteer Coordinator



Friday and Mara are two brothers that came into UPAWS looking for their second chance. Friday had a very weepy eye upon arrival and was visibly in pain, causing him to withdraw. Upon a visit to the veterinarian, he was found to need entropion surgery, a condition where his eyelid curled into his eye causing major discomfort and infection. The surgery was suc-

cessful and once corrected, Friday was an entirely different cat! He became outgoing and affectionate! The two brothers were adopted together and are living their best lives.

Hawk was a part of a larger group of dogs brought into UPAWS due to the owner unexpectedly passing. UPAWS was very full with no open kennels. But the owner's family was not from the area and were heading back home- they were desperately looking for somewhere for the dog to go. Well, we had to find a way to help them—and by thinking outside the box, we did! Hawk had a large growth on his back toe, which after veterinary testing and exams required removal of the whole toe. The surgery was done, and his recovery was long, but it was worth it. Hawk is now thriving in his home.



Every day we see new arrivals, each with his or her own story and needs.

You can help provide these homeless animals with everything needed as they continue their journey to finding new and loving homes. How? By donating today! Any donation, no matter the size, will make a huge impact on their lives.

Please! Send your donation today, we've enclosed an envelope for your convenience or give online at: www.upaws.org/get-involved/donations.



Thank you!

Donate online now!

Special Thank You to:

Doggie Styles Pet Grooming for their help.
Dustin & Pam Genet for their wedding donation.
Iron Range Agency staff for their 'Casual Friday' fundraiser
JX Enterprises for their 'Jean Day' fundraiser.
MGH Medical Records friends
Mgt. Iron Range Steelworkers Retirees Club
Mgt. Mountain Ski Area for their fundraiser.
Poet's Pet Parlor for a Halloween Party fundraiser
Re/Max, Mgt. for choosing their fundraiser.
River Valley Bank for their online fundraiser.
Sheri & Steve for their wedding gift.
St. Michael's Church Parishioners for their 'Blessing of the Pets' donation.
Tacoma & Happy Dog Grooming for their fundraiser.
UP Health System-Bell for employee 'Jean Day'
UP 200 Dryland & Fun Run

In Honor of:

Rose Aho From: Shawn & Amber Nivison
Shelly & Steve Bailey From: Lory Racela
Joan Barnett From: Karen Duquette
Diana Bennett & Paul Blemberg From: Paul Hannuksela
Lynn & Steve Bennett From: Karen Duquette
Donnie Bergland From: Karen Nygard
Nancy Bradbury From: Susan Serafin
Tom Chevette From: Ronald & Rosalind Greenlee
Mickey Claus From: Chris Thomson
Mark & Stacy Cowan From: Ami Klein
Kristen Dale & James Bailey From: Mom & Dad
Kathy & Bill Davis From: Laura Lockhart
Felecia Flack From: Diane Botsford-Kuhn
Evan Forys From: Nancy Henderson
Mary Ellen Fries From: Betty Gustafson
Mike Gach & Kelly Mallette From: Gwen & Tom Anderson
Hailey Graves Birthday From: Tommie Sue Oakley
Patti & Bob Hammer From: Karen Duquette
Mikena Haag From: Terri Corr
Paul Hannuksela From: Diana Bennett, Marlene & Phil Ombrello
John Heidemann's B'Day From: Janis LaFreniere
Roberta Henderson From: John Berens
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Alan Hunter From: Barbara Maszlewski
Buck Innerebner From: Bobbi & Lisa Soban
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Maureen Jensen From: Katelynn Jensen
Diane Botsford-Kuhn From: Felecia Flack
Judy & Warren Larson From: Lori Wright
Jan & Lex LaFreniere From: John & Ruth Heidemann
Michele Larsen & 'Dapper' Dexter From: Morgan Schabler
Kathy Leone's Birthday From: Edith & Ronnie Pariseau
Kim & Scott Link From: Nancy Boula
Robert & Laurel Mager From: Michelle, Scott, Mercedes, Regan & Shaelin Reynolds
Miriam Mattson's Grandchildren
H. Virginia Olson From: Pam Clark, Paula Rampe
Marlene & Phil Ombrello From: Paul Hannuksela
Terry & Francis O'Neill From: Aimee O'Neill
Delia Perry From: Barb Coleman
Dale & Michelle Samar From: Patti Samar & Dale Hemmila
Patti Samar From: Renee Turri
Margaret Scholnik From: Dan Scholnik
Kathy Schuck From: KayAnn Schuck, Miller Schuck
Kaethe Callewaert Schuster's Birthday From: Jean Callewaert
Mary Schwenke From: Paula & Richard Schwenke
Carol Suksi from Bill & Jean Hetrick

Jane Sims From: Andrew Sims
UPAWS From: Jim & Diane Asikainen & Emma!
Alisha Wasilewski's Birthday From: Leanne & David Gunther

Kids Helping:

Liam Hewitt for birthday gifts for our shelter pets.
Ben & Aubree Rhodes for donating their chore money to us!
All the Awesome Kids that ask for birthday gifts for our shelter instead of themselves!

In Memory of:

James Armstrong From: Jon & Tia Arnsten, Lynn Buckland-Brown, Robert Cambensy, Kelly Campbell, Neal & Carolyn Crothers, Jim & Lori Curtis, Charles & Sharon Ely, Gary & Linda Goodman, Mark Hirvonen & Kathleen Blake, Terry Huffman, Jim & Bev Jarvis, Kristen King, Sonny Koepp, Guy & Dawn McGladdery, Richard & Nancy McLaughlin, Jean McMahon, Gary & Jeanette Miller, Scott & Sandra Anderson-Murphy, Ronald & Barbara Neaves, Carol Ontto, Diana Peterson, Jon & Dawn Peterson, Ron & Beverly Raisanen, Lorraine Robbert, Alan & Patricia Sherbinow, Arlene Slitor, Rose Tasson, Sandra & John Thomsen, Stephen & Shannon Vairo, Mark Van Koeving, The Travel Marquette Board of Directors & Staff
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Pamela Mavis Borlace From: Diane & James Asikainen
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Lloyd 'Buck' Buckmaster From: Crystal & Bob Swanson
Joseph Bunker From: Susan Hinkley, Bonnie Johnson, Cookie & Gust Maki, Antonia Valella, HPD Community Center
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Gary Dionne From: Greg Carl
Andrea Dlesk From: Dency Lippert
Kyle Dowling From: Irene Dowling
Violet Dupras From: Elizabeth Gustafson
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Carole Heidtman From: Mike Heidtman & Effie Mihalow
Rose Herralta From: Marilyn Flanagan, Walter & Susan Herralta

Frances Hutnik From: Jerry, Jason & Tammy Kolton
Annemarie Hytinen From: Claire Young, CFSUP Peer Recovery Support Coaches.
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Angelo Vincent Jasson From: Nancy Gugin
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Nancy Nelson From: Kate Kenney
George Ostlund From: Senator Jason & Suzanne Allen
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Stan & Pearl Rajala From: Stanley Rajala
Kenneth Roberts From: Shirley Roberts
Vito & Joan Roti From: Lois & John Gorto
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Judy Thibodeau From: Jackie & David Aalto, Natalie Bradley, Mary & Larry Bussone, Owen & Claire Carter, Colleen Collins, Jill & Dean Dompierre, Nancy Gugin, Lisa & Jeffrey Hebbard, Laverne Koski, Rose & Michael Moffatt, Lori Neale, Lisa & Anthony Ombrello, Douglas Parvainen, Jerry Pope, Valerie Poutanen, Robert Pynnonen, Jennifer & Greg Rajala, Mary Ann St. Andre, Friends at Flow Dry Technology

Christian James Tousignant From: C. David Kipling, Ellen Larson

Mary Treado From: Al Treado

Mark Trotochaud (& Douglas & Shelby) From: Laurie, Janet, Christine Beauchamp & Family, Patricia & William Cooke, Kathryn & Robert Dellangelo, Jim & Sue Drobny, Steven & Ruth Hillman, Billy & Christine Jenkins, Lynda & Alvin Johnson, Tanya & Perry Lund, John & Donna Marshall, Jeanne Sandstrom & Ronald McGlone, Karen & Dwayne Nygard, Maureen Olson, William Seppanen, Irene Smart, Dave & Sharon Staples, Richard & Teresa Taylor, Eileen & Thomas Thompson, Daniel & Mary Trotochaud, James Trotochaud, Louis & Debbie Willey, Gary & Melissa Wilson, Blue Cross, Blue Shield, Michigamme Area Senior Center

Dr. Bruce Turino From: Deborah Mincheff

Paul & Mike VanDamme From: Julie Frazier

Glenna Voorhes From: Camp Fire Girls in Hillsdale, MI

Linda Lou Whitaker From: Elizabeth Gustafson

Patricia Wilkinson From: Karen Octaluk

Jeremy Wills From: Lisa Closner, Annette Johnson, Kim Dunlap-Madosh, Mary Peterson, Janet Simula, Patsy Steele, Bonnie & George Wanska, Linda Wirkkala, Sault Ste. Marie, Ontario Hospital Geriatric Team

Fern Wolf From: Sandra Aldrich

Arlene Ylinen From: Paul & Pat Makela

Memory of Pets:

In memory of past pets that have touched our lives From: Lee Woods

In memory and in honor of all her pets From: Ruby Bartanen

Angel Rutherford From: Gail & Pete Jacobs

Annie Wentela From: Anne Perala, Elizabeth Wentela

Arnold From: Anne Sheret

Asia & Baby From: Jackie Kosey

Axel & Oreo From: Helen Andriacchi

Battista From: Judy Jarvi

Bianca Rae Meng From: Hans, Lynne, Kyle, Brandon & Tyler Meng

Buck & Bear Thennes From: Gail & Pete Jacobs

Cat-Cat From: Katelynn Jensen

Chaucer From: Patricia & Carl Mayer

Cinder From: Kathy & Don Grisham

Daisy Shelby From: Gary Taskila

Dolly & Josie From: Judith & Donald Meyer

Drew, Kyle, Scooter, Misty, Missy & Cody From: Colleen Whitehead

Dusty, Harley, Buddy & Nugget From: Barbara & Wesley Hauswirth

Emma Jandreau From: Bill Jandreau

Emme From: Pam Clark

Fredericka & Madeline From: Darlene Edlund

Gem Bergman From: Gail & Pete Jacobs

Grace & Buddy From: Marilyn Wojczan

Henry Bujol From: Sherry Bujol

Hoot From: Philip Pennell

Irving Johnson From: Nelia Deters

Jake & Woody From: Claire Rose

Jeekers Stone From: Mary & Doug Stone

Kaedy Thomsen From: Lori & Larry Marta

Katie Reed From: Michael & Mary Reed

Kitsy Asikainen From: Diane & James Asikainen

Kody Lombardini From: Christine Larson

Lily Lou Ombrello From: Reva Laituri, Karen & Joe Rhodes

Lola Carlson From: Cecilia Johnson

Lucky Schuck From: Miller Schuck, Terry Vanderwill

Luther Lovell From: Chris & Dale Hamari

Maggie LaJoie From: Robert & Donita LaJoie

Maggie May Rhodes From: Karen & Joe Rhodes

Mary Margaret Lovell From: Chris & Dale Hamari

Max From: William & Katherine Ezo

Max Adams From: Michael & Dawn Adams

Miss Minnie Digger & Miss Digger From: Virginia & Louis Roncaglione

Molly Fries From: Sue Fries

Moses From: Nancy Hamlin

Muffin Joy Laituri From: Reva Laituri

Ollie From: Casandra Angeli

Orki, Sadie & Missy From: Lynn Chevette

Penny From: Linda Breakie

Prince From: Crystal & Bob Swanson

Priscilla & Prudence From: Barbara Goretzka

Quincy Nyquist From: Lori & Larry Marta

Rex Lecomb From: Karen & Joe Rhodes

Rex Poupore From: Ann Brownell, Reva Laituri

Ruby Smith From: Jo Foley

Sam Drury From: Jane Drury

Scamp, Lady & Scruff From: Pat, Kevin, David, Bruce Bureau & Pepe Le Pew

Sierra Newton From: Judd Spray

Tuffy, Mitzy & Freddy From: Shirley Roberts

Vinnie From: Kevin Kohtala

In Honor of Pets:

Boyzie, Foxy & Tootsie From: Rebecca Estelle

Chief From: Amanda Zeidler

Daisy From: James Lajoie

Emme & Lily From: Carole Suksi

Gilly & Copper From: Steen Broches

Lily From: Lauri & Kevin Labumbard

Nemo From: Janis & William Book

Oliver & Avalach's 5th Birthday From: Linda & Tom Brecheisen

Pi From: Priscilla Burnham

Reece Wood From: Beth Ringuette

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